



Grant Project Management Services

OUR PROPOSAL FOR
2020 Transportation Infrastructure Fund (TIF)

January 8, 2019

Submitted to:

The Honorable Todd Tefteller
County Judge
Upshur County
100 West Tyler Street
Gilmer, Texas 75644

BY 
UPSHUR COUNTY, TX.
DEPUTY

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FILED
TERRI ROSS
COUNTY CLERK

GOVERNMENTAL CONSULTANTS & PLANNERS
Tyler - Newton, Texas



January 6, 2020

**Governmental
Consultants &
Planners**

The Honorable Todd Tefteller
County Judge
Upshur County
100 West Tyler Street
Gilmer, Texas 75644

Funding Research

Application Preparation

Re: 2020 Transportation Infrastructure Fund (TIF) Grant Program
Application and Administrative Services

Grant Management

To Whom It May Concern:

Government Liaison

We appreciate this opportunity to present the qualifications and experience of Traylor & Associates, Inc. a professional grant management/consulting firm.

Environmental Services

Traylor & Associates, Inc. has been serving the grant management consulting needs of over 100 political subdivisions throughout the State of Texas since 1974. Thus far, the firm has administered over \$500 Million (\$500,000,000) in federal/state funds. Our proven capacity to perform has made us the oldest and most widely used grant management service operating in Texas. All terms and conditions contained in this Request for Proposal are accepted by Traylor & Associates.

Financial Management

Community Development

Economic Development

In addition to the service package, we are pleased to provide a list of the firm's prior experience with TxDOT grants along with a list of clients we have previously completed grant projects for, and clients we are currently working with. Note the geographic dispersal of our clients throughout the state, as well as, the long standing relationships we have established with our clients. Please feel free to contact any of our clients, for we consider each to be a reference.

Housing Programs

If any additional information or clarification is needed, please do not hesitate to contact me or Mark Taylor, Senior Vice President/Director of Operations, P.O. Box 7035, Tyler, Texas 75703; mark.taylor@grtraylor.com; 903-581-0500 ext. 223.

**Serving State &
Local Governments
Since 1974**

Thank you again for your interest in our firm.

Sincerely,

Gary Traylor
President

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Fax: 903 • 581 • 4245
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"Always working for your community...ALWAYS"

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HISTORY & ORIGINS OF THE FIRM

The firm was founded in 1974 as a sole proprietorship by Mr. Thomas E. Barber, P.E. and operated under the name THOMAS E. BARBER & ASSOCIATES until 1978.

Mr. Barber, an engineer by training and education, served as an Assistant Regional Administrator of HUD and Manager of HUD's Little Rock, Arkansas Area Office in the early 1970's.



The firm was organized to assist mid-sized cities and other smaller local governments whose lack of knowledge or understanding of government assistance programs prevented them from accessing these sources of financing, especially grants available through agencies of the state and federal government, for needed community projects.

In 1978, Mr. Barber formed a partnership with Mr. Gary R. Traylor, and the firm continued under the name BARBER-TRAYLOR & ASSOCIATES until 1981. During this period the firm experienced growth and opened a Field Office in West Texas.

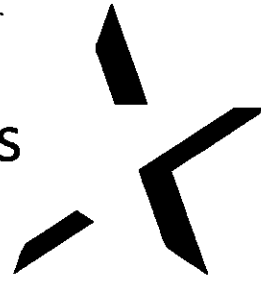
In 1981, Mr. Barber and Mr. Traylor merged the firm with BARBER-BRANNON ENGINEERS, a firm owned jointly by Mr. Barber and another partner, and incorporated under the name BARBER-BRANNON-TRAYLOR, INC. The merger consolidated engineering, architectural, and planning/grant-related disciplines, making it possible to offer a full range of services to a growing number of local government clients. During this period, the firm also opened an engineering practice in Abilene, Texas. In 1984, the firm added a new member, Mr. David Todd, P.E., and briefly operated under the name BARBER, BRANNON, TRAYLOR, & TODD, Inc. On December 31, 1984, Mr. Barber, the Corporation's President, sold his interest to the other members of the firm, and retired.

The specialized application preparation and grant management functions of the firm were taken over by Mr. Traylor, and GARY R. TRAYLOR & ASSOCIATES, INC. was formed in January 1, 1985.

As the oldest firm of its kind, Traylor & Associates has secured funding for local governments through multiple state and federal agencies.

Today, the firm has offices in Tyler and Newton, Texas, and serves approximately 100 local government entities throughout the State of Texas.

Scope of Services



SCOPE OF SERVICES PROPOSED

TxDOT – TRANSPORTATION INFRASTRUCTURE FUND (TIF)

Gary R. Traylor & Associates Inc. is pleased to offer grant application writing and preparation services that will strengthen Upshur County's competitive position to best meet the community's needs. Our grant-related management services are comprehensive and will administer and manage the grant requirements and meet all fiduciary responsibilities in a manner that exceeds expectations and reduces Upshur County's risks. Our services are aligned with the County's goal of strengthening your TxDOT Program and provide much needed assistance to your residents. Our complete service package is aligned with the County's requirements. Our proposed services bring a comprehensive "start-to-finish" business process that ensures success, eliminates errors and lessens liabilities for Upshur County in a manner that is professional, open, and will accomplish the following:

1. Develop better and more robust grant applications that increase the County's win rate.
2. Keep the grant preparation and administration program on track, and on budget.
3. Dedicate a professional team that offers experienced guidance and sound advice.
4. Identify risks, create mitigation plans, and reduce liabilities for the County's grant management.
5. Work and train staff members that are assigned to the project until all grant programs are successfully closed out.

We have assigned experienced staff to perform all the services necessary to complete and comply with Upshur County's RFP and future grant requirements as outlined in the Request for Proposal. A more detailed description of the types of tasks we will perform to complete the services are included in this section that address the key areas of:

A. Pre-Funding Services

Traylor & Associates will develop a project scope and be an active participant in completing the TxDOT – Transportation Infrastructure Fund (TIF) grant application. Our team will work with the County's leadership team, Engineer, Finance and Procurement staff to coordinate and provide the concise information needed for submission of one or more complete infrastructure funding applications and related documents.

1. Application Preparation Assistance

B. Post-Funding Services

Upon notification of award, Traylor & Associates will prepare, administer, and complete infrastructure eligible projects approved for funding through the following services:

1. Administrative Services to be Performed

SCOPE OF SERVICES PROPOSED (cont'd)

TxDOT – TRANSPORTATION INFRASTRUCTURE FUND (TIF)

The following is a descriptive list of specific tasks that the Traylor Team will perform as outlined in the Scope of Work service areas:

A. Pre-Funding Services

1. Application Preparation Assistance

- a. Read, review and scrutinize grant opportunities that reflect the County's mission and objectives, identify the application requirements, and provide feedback for a Go/No Go decision by County staff.
- b. Assist the County in establishing a grant submittal project plan that identifies actions, milestones, and responsible parties in a manner that best meets the County's timeframe to complete the grant application.
- c. Coordinate with all the stakeholders and parties involved in obtaining documentation, and information that is required by the grant or in support of the grant efforts.
- d. Bring our firm's knowledge, skills and experience of lessons learned to write, review, and apply quality assurance reviews to strengthen the application.
- e. Assist the County and lead the effort to complete the application, develop cost estimates, ensure forms are completed, and perform quality assurance reviews to confirm the County's grant meets all application requirements.
- f. Take an active role in communicating with Upshur County leadership, the State or Federal funding agency, to answer any questions including post-submission questions and requests for additional information.
- g. Submit the application through the various means and portals as required.

B. Post-Funding Services

Immediately upon receiving a notification of award, our Team will begin to communicate with the County's point of contact, exchange contact information, and establish various means of communicating to institute the following administration steps. We have outlined and described several processes that we will take to perform the RFP services to be performed however; we are cognizant that the County, engineers and leadership may have business processes and steps in place in which County staff may be more familiar with. In these instances, the Traylor Team will work to support these processes and enhance its efficiencies, effectiveness and reduce liabilities.

1. Administrative Services to be Performed

- a. Traylor and Associates has the knowledge, skills and experience to ensure full program compliance, including all TxDOT requirements and all parts therein
- b. Assist the County in establishing and maintaining financial processes but sharing lessons learned and industry best practices to create separate accounts and a defined accounts payable process that validates all invoices (materials, labor, etc.)

SCOPE OF SERVICES PROPOSED (cont'd)

TxDOT – TRANSPORTATION INFRASTRUCTURE FUND (TIF)

- c. Assist with County-performed design documentation by working with the engineers, designers, contractors, and maintaining a records management system that is secure, safe and has access control safeguards.
- d. Assist with County-performed construction documentation including designs, maps, plats, charts and other drawings all culminating in bid or solicitation documents.
- e. Assist with preparation of material and/or construction bid notices inclusive of the County's boiler plate language, required construction-related forms, insurance, bond, and evaluation criteria.
- f. Create bid documents and assist in procurement of construction services, materials, rental/lease equipment, professional design services, or other items needed to implement the TIF projects—may include multiple bids for contracted work for various projects. Our services will include multiple project tracking schedules, creating and including forms, labor compliant surveys and other bid validation and assurance forms.
- g. Assist with preparation of construction and/or material contracts by performing quality assurance reviews for maps, designs and project schedule charts (GANTT), serving as a liaison with attorneys, engineers, County executive leadership and other stakeholders in order to protect the county from future problems, potential defaults or other liabilities.
- h. Coordinate HUB program requirements but validating the project requirements before the solicitations are released, and validating the bid information prior to awards, and assisting prime contractors with any challenges they may encounter.
- i. Complete any necessary project environmental review activities. We acknowledge that if the review determines that services of an archaeologist, historic preservation architect, or other specialist are required for any project, such activities would be separately procured by County and not covered by this RFP.
 - 1) Review each project description to ascertain and/or verify the level of environmental review required: Exempt, Categorical Exclusion not Subject to 58.5, Categorical Exclusion Subject to 58.5, Environmental Assessment, and Environmental Impact Statements;
 - 2) Our team will prepare or assist in the preparation, completion and submission of TxDOT required forms for environmental review and provide all documentation to support the environmental findings.
 - 3) We are prepared to take the lead to consult, communicate, and coordinate with oversight/regulatory agencies to facilitate environmental clearance
 - 4) With a multitude of projects requiring studies, and analysis, we are able to perform or oversee the contract of special studies, perform additional assessments, or secure additional permits to secure environmental clearance. Whether these are performed in-house, our professional supports will include but not be limited to biological assessments, wetland delineations, asbestos surveys, lead-based paint assessments, archeology studies, architectural reviews, Phase I & II ESAs, USACE permits, etc. We are prepared to lead this important effort for Upshur County.

SCOPE OF SERVICES PROPOSED (cont'd)

TxDOT – TRANSPORTATION INFRASTRUCTURE FUND (TIF)

- 5) We are prepared to assist the county in researching, drafting or reviewing all responses to comments received during comment phase of the environmental review, including State/Federal Agency questions requiring further studies and/or comments from public or private entities during public comment period.
 - 6) We consider this to be one of our most important duties to maintain and perform services in order to have coordination with local officials, project engineer and other members of the project team to assure appropriate level of environmental review is performed and no work is conducted without authorization. Our manta in these coordination's is No Surprises.
 - 7) Once completed, we will take the lead to perform a quality assurance review and submit the environmental review(s) to TxDOT through the various means they request.
 - 8) Our Team lead will be diligent in ensuring that contractors are on schedule and on budget with their work by performing at least one site visit to the project's location and completion of a field observation report. The County will be notified when these inspections occur through a project schedule and if desired, through a monthly report.
 - 9) With years of experience and knowledge, we will assist the County in preparing and submitting for publication all public notices including, but not limited to the Notice of Finding of No Significant Impact (FONSI), Request for Release of Funds, floodplain/wetland, early and final notices in required order and sequence. We shall work with the County to advertise in local and regional notification sites that meet state and federal requirements and ensure that Upshur County receives the interest and bids from numerous contractors to get the best price.
 - 10) Provide documentation of clearance for Parties Known to be Interested as required by 24 CFR 58.43;
 - 11) Perform quality assurance assessments and process environmental review and clearances in accordance with NEPA;
 - 12) Advise and complete environmental re-evaluations per 24 CFR 58.47 when evidence of further clearance or assessment is required;
- j. The Traylor Team has vast experience, knowledge and abilities to complete all necessary project acquisition activities in accordance with the Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970 and Texas Landowners Bill of Rights (Texas Government Code Sec. 402.031 and Chapter 21 of the Texas Property Code.)
- 1) Submit acquisition reports and related documents.
 - 2) Establish acquisition files (if necessary).
 - 3) Complete acquisition activities (if necessary)
- k. Our experience, and know-how allows us to review TxDOT contracts and related requirements in order to develop implementation guides and policies for Upshur County's participation in the TIF grant program. This knowledge and ability reduce the County's risks, liabilities and increases compliance.
- l. We have the experience and abilities to provide labor standards compliance for all contracted work in conformance with Texas Government Code Title 10, Chapter 2258, including on-site employee interviews, review of all contractor

SCOPE OF SERVICES PROPOSED (cont'd)

TxDOT – TRANSPORTATION INFRASTRUCTURE FUND (TIF)

- payrolls, wage determination, calculation of wage restitution, document compliance and non-compliance and suggest mitigation steps.
- m. Assist with recording, documentation or provide the forms required to perform these and any project related force or activity-based accounting (county crew and equipment) to document the hours and costs—requires on-site meetings with county commissioners and their staff for compliance and validations. We can access to Rental Rate Blue Book for equipment and other information as necessary.
 - n. Assist in documentation, compilation, and validation of data for the use of county-owned equipment used for each project as applicable. Our team can supply the forms for documentation of equipment and supplies.
 - o. One of the most important aspects of the Traylor's Team activities is to review all contractor or materials invoices for compliance with TxDOT and local financial reporting requirements. Our knowledge and expertise in this area reduces
 - p. We will assist in preparing TxDOT Billing Summaries, Individual Project Billing Summaries with supporting documentation, and Invoices for reimbursement requests and in determining eligibility of costs for reimbursement or perform quality assurance reviews for accuracies or errors.
 - q. Assist Upshur County in preparing or reviewing TxDOT Certifications and back-up documents related to individual projects for signature by local officials.
 - r. We will assist with and provide feedback to the County regarding quality assurance documentation for conformance with the County's Design Criteria and Specifications—may require on-site visits during construction
 - s. The Traylor Team lead will provide periodic reports to County leadership and Commissioners Court regarding each project's status. This could be through written monthly reports, conference calls or verbal updates as the County desires.
 - t. Working in close proximity and constant contact verbally and through written reports, we will coordinate with the County's financial officers and staff on project-specific cost accounting and tracking using a variety of means and methods such as written reports, pictures, spreadsheets, inventory and material tracking, invoices, financial status', and progress reports are submitted by contractors and vendors.
 - u. Prepare summary of allowable costs and amounts reimbursed from the fund in compliance with Title 43, Texas Administrative Code, Subchapter O and the Texas Uniform Grant Management Standards for each project.
 - v. Our team can serve as the key liaison member to assist in the preparation of amendments to TxDOT Agreements and revisions to List of Transportation Infrastructure projects as needed
 - w. Other Program Management Services as may be required by TxDOT or Upshur County.

Firms Experience



FIRMS EXPERIENCE

EXPERIENCE OF STAFF

Traylor & Associates is the oldest grant management firm in the State of Texas. The firm has operated continuously since 1974, and successfully managed approximately \$500 Million in federal or state-assisted projects for public-entity clients. Traylor & Associates assists in seeking, writing, and administering grant funds in an economically feasible and efficient manner to ensure the health, safety, and welfare of communities. The firm's experience and expertise with TxDOT grants is listed below.

Texas Department of Transportation Grants	
Project Name/Location	City of Center – CSJ: 0911-39-034
Type of Work	Sidewalks/Pedestrian Bike Path
Estimated Project Cost	\$1,060,662
Funding Source	TxDOT
Approximate Completion Date	September 2013
Firm's Responsibilities/ Services Provided	Coordination with City staff and engineering firm regarding construction plans, schedules, budgets, performance statement and project revisions if necessary.
Project Owner's Main Contact	Chad Nehring, City Manager P.O. Box 1744 Center, Texas 75935 936-598-2941; cnehring@ci.center.tx.us
Texas Department of Transportation Grants	
Project Name/Location	Texas State Railroad Authority – CSJ: 0910-00-086, 087, 088
Type of Work	Track improvements, dam remediation, building construction and improvements, and rollingstock improvements
Estimated Project Cost	\$11,495,923.96
Funding Source	TxDOT
Approximate Completion Date	TBD
Firm's Responsibilities/ Services Provided	Coordination with City staff and engineering firm regarding construction plans, schedules, budgets, performance statement and project revisions if necessary.
Project Owner's Main Contact	Bob Goldsberry, President 504 North Queen Street Palestine, Texas 75801 903-683-2213; bgoldsberry@rusktx.org

FIRMS EXPERIENCE (cont'd)

EXPERIENCE OF STAFF

Texas Department of Transportation Grants (cont'd)	
Project Name/Location	City of Alto – GLO: 15-272-000-9097
Type of Work	Relocate gas lines and street improvements
Estimated Project Cost	\$19,623,333
Funding Source	GLO - \$743, 218; TxDOT - \$15,800,000; USDA - \$3,080,115
Approximate Completion Date	April 2019
Firm's Responsibilities/ Services Provided	Coordination with City staff and engineering firm regarding construction plans, schedules, budgets, performance statement and project revisions if necessary.
Project Owner's Main Contact	April Comte, City Secretary 404 West San Antonio Street Alto, Texas 75925 936-858-4711; altoch@consolidate.net
Texas Department of Transportation Grants (cont'd)	
Project Name/Location	City of Longview – CSJ: 0910-07-076
Type of Work	Shared-use path
Estimated Project Cost	\$6,369,300.26
Funding Source	TxDOT
Approximate Completion Date	TBD
Firm's Responsibilities/ Services Provided	Coordination with City staff and engineering firm regarding construction plans, schedules, budgets, performance statement and project revisions if necessary.
Project Owner's Main Contact	Rolin McPhee, Director of Public Works P.O. Box 1592 Longview, Texas 75606 903-237-1336; rmcphee@longviewtexas.gov

FIRMS EXPERIENCE (cont'd)

Traylor & Associates, Inc. is a smart professional management firm that employs an experienced professional staff, supported by skilled and knowledgeable administrative staff members. The firm's depth of its skill and abilities is reinforced through a network of associates across the entire state of Texas and our region. Through our staff, our firm will add value to Upshur County's efforts to improve the quality of life and recover from these natural storm disasters. Our success and history are paralleled by the success of our customers such as Upshur County.

Although staff size occasionally fluctuates, the firm's professional staff has an average tenure of 12 years. Collectively, our professional staff members have over 100 years of experience in implementing community development, economic development, infrastructure, and housing projects for communities throughout Texas expressly in the area of grant management.

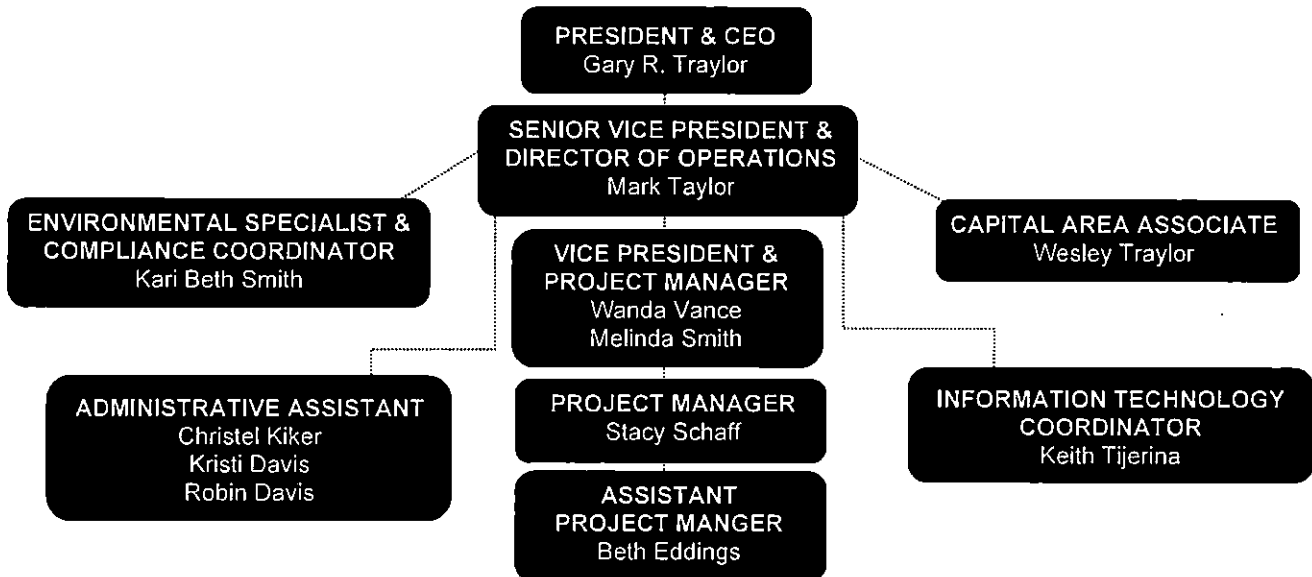
We are prepared to name an Upshur County Project Manager (PM) upon notification of award. Whether that award is through a federal or state funding agency, the PM will have the direct knowledge and skills, and will be supported by like-minded team members and support staff in varied locations. While our firm is large enough to provide the services requested, we are mobile in our practice and attentive to the details of grant management. This ensures that Upshur County's risks are reduced, and transparency is assured.

By mobilizing tenured staff to grantee locations, Traylor & Associates can provide an unparalleled level of service and responsiveness to the needs of Upshur County. Conference calls, online web meetings, shared-document services, electronic mail, and other secure FTP services are frequently utilized in the coordination of team members and field personnel with our customers in their office, our clients, engineering firms and agencies. Our PM will share contact information with the County, and our expertise will be a phone call away.

If Traylor and Associates staff is required onsite to attend meetings, public forums, or meet with staff, we will mobilize them in a timely manner due to the proximity of our home office.

FIRMS EXPERIENCE (cont'd)

Our 13-member team is led by our President and our organizational structure is reflected in the chart below:

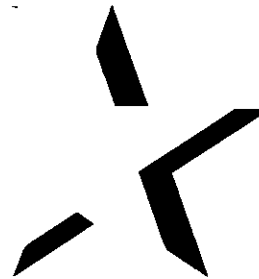


The range of our services reflects the 100 plus years of our experience. Outlined below are some of the core services our staff provides and on which our success has been built upon:

- Grant Application and Management
- Uniform Act Acquisition/Relocation
- Project Construction Management
- Compliance with Labor Standards
- Financial Management
- Flood and Hazard Mitigation

- Federal / State Procurement Procedures
- Environmental Reviews
- Compliance with Fair Housing / Equal
- Employment Opportunity Regulations
- Infrastructure
- Audit/Contract Close-out

Key Personnel



KEY PERSONNEL

Traylor and Associates is assigning our best personnel and team members to meet the needs of Upshur County and the TIF grant. Our Upshur County team includes the following staff:

Traylor and Associates Team			
No.	Name of Team Member	Title	Role/Areas of Responsibility
1	Gary R. Traylor	President/CEO	Oversees the application and management process
2	Mark Taylor	Senior Vice President/ Director of Operations	Oversees the application and management process
3	Melinda Smith	Vice President/ Project Manager	Prepare application and if funded would manage the project from start to finish.
4	Wesley Traylor	Capital Area Associate	Assist Project Manager with application process, public hearings and additional meetings.
5	Beth Eddings	Assistant Project Manager	Assist Project Manager with application process, public hearings and additional meetings along with drawdowns and administering the project.
6	Kari Beth Smith	Environmental Specialist/ Compliance Coordinator	Prepare the environmental by doing research, collecting maps, completing checklists, etc.
7	Keith Tijerina	Information Technology Coordinator	Responsible for any IT related need, such as setting up computer programs to assist with keeping up with the project itself.

Gary R. Traylor – President and CEO

Mr. Traylor is a city planner and municipal consultant with specialized experience in the field of funding research, grant procurement, and financial/grant management. His career has included serving as a financial/grant consultant for over 170 Texas cities and counties with respect to housing, community development, and economic development projects. Mr. Traylor is widely respected for his proven record in the procurement of grants involving competitive selection.

Education: University of Texas, Tyler, Texas; Bachelor of Science, Political Science
 HUD and TDRA Application, Implementation and Environmental Certifications
 AFFH Training Workshops
 TxDOT Local Government Project Procedures (LGPP) Certifications

KEY PERSONNEL (cont'd)

Mark Taylor – Senior Vice President & Director of Operations

Mark joined the GRT staff in April of 2002. He is a well-versed individual with an experience in building construction, management and social work. Applying those skills, Mr. Taylor has prepared numerous applications and administered construction of homes using HOME Program funds under the Texas Dept. of Housing and Community Affairs (TDHCA). His responsibilities also included working with the City of Temple as Coordinator of the city's HUD entitlement funded projects. Those duties include regular meetings with city staff and community groups.

Mark has an extensive background in all phases of residential construction and remodeling; and was self-employed in the construction business for twelve years in Tyler. He then worked as a Licensed Social Worker Associate for the State of Texas, in which he assisted elderly and special-needs individuals. Mr. Taylor also served as a member of the State Policy and Procedure Committee for four years, in which he represented the East Texas Region, comprised of 23 counties. He also managed customer service and inside sales for an East Texas manufacturing facility.

Mark's most recent accomplishments include the administration of the Newton County 2016 Flood program and completion of the Lamar University Center for Innovation, Commercialization and Entrepreneurship.

Education: Le Tourneau University, Longview, Texas
Bachelor of Science, Business Management
Tyler Junior College, Tyler, Texas - Associate of Applied Arts
TDRA and TDHCA Application, Implementation Certifications
HUD and TDRA Environmental Training Certifications
AFFH Training Workshops
Meeting a National Objective Workshop
Licensed Mortgage Loan Originator
TxDOT Local Government Project Procedures (LGPP) Certifications

Melinda Smith – Vice President & Project Manager

Melinda joined Traylor & Associates in August 2017. She has been dedicated to serving the communities of Texas as a Project Manager since 2011. Recognizing the importance of ensuring that local governments are provided with the knowledge and resources necessary to comply with federal, state and local regulations, she assists communities throughout every step of the grant process from application to close-out.

A lifelong resident of East Texas, Mrs. Smith understands the challenges faced by small and rural communities as they seek to provide improved quality of life for residents. She has successfully managed a variety of projects funded throughout the Texas Department of Agriculture (TDA), including the Community Development Block Grant (CDBG) program, Small Towns Environment Program (STEP), Disaster Relief Fund (CDBG-DR), Community Enhancement Fund (CEF), and Texas Capital Fund Downtown Revitalization (TCF-DR) program. She has also administered projects funded through

KEY PERSONNEL (cont'd)

the Texas Department of Transportation's Statewide Transportation Enhancement and County Energy Transportation Reinvestment Zone programs, as well as projects funded throughout the General Land Office's Disaster Recovery Program.

Education: Texas A&M University at Commerce – Commerce, TX
Real Estate Agent Certification
TDA Certified Administrator
TxDOT Local Government Project Procedures (LGPP) Certifications

Wesley Traylor – Capital Area Associate

Wesley Traylor has been serving as Capital Area Associate since March of 2013 and has served in project management and account management for six years. Mr. Traylor works with Texas communities to plan and fund their long and short-term goals. He has experience in the preparation and administration of Downtown Revitalization and Main Street programs grants as well as the Texas Capital Fund grants through the Texas Department of Agriculture. During the 82nd legislature he worked for a member of the Texas Legislature where he gained knowledge and experience with the legislative process and constituent services.

Wesley is a graduate of Texas A&M University where he attended the Mays Business School.
Education: Texas A&M University - College Station, Texas
Bachelor of Business Administration
TDA Implementation Workshop Certification, GLO Environmental Training Workshop, TWICC Workshops
TxDOT Local Government Project Procedures (LGPP) Certifications

Beth Eddings – Assistant Project Manager

Beth joined the firm in 2017 after dedicating several years of service to the office management of a religious organization and the health information management field. She has quickly adapted the skills learned through these experiences to become adept at the research, gathering of documentation and financial records, and high level of customer care necessary to ensure accurate recordkeeping in compliance with federal regulations.

Experience: Four (4) years - Diocese of Tyler
Eight (8) years - Trinity Mother Frances Hospital (various medical offices)

Education: Tyler Junior College - Tyler, Texas
Associated of Science in Health Information Management
TDA Implementation Workshop Certification, GLO Environmental Training Workshop
TxDOT Local Government Project Procedures (LGPP) Certifications

Kari Beth Smith – Environmental Specialist & Compliance Coordinator

Kari Beth joined this firm in January 2000 as an Administrative Assistant with an extensive customer service and financial background. Since that time, Mrs. Smith has overseen application preparation and contract preparation for Grant Administration and Engineering Service Providers for Community Development Block Grant projects. She also has experience in the Davis-Bacon Labor Enforcement requirements of project administration, as well as financial accounting systems and preparation of drawdown requests. In 2016, Kari Beth began assisting Mr. Traylor in the administration of a grant of the Texas Department of Transportation for the Texas State Railroad Authority in the amount \$10,000,000.

Kari Beth has principle responsibility for hundreds of Environmental Review Records, including documentation and clearance of all TxCDBG projects for Texas Department of Agriculture and Disaster Recovery projects under the Texas General Land Office. She has also worked directly with client companies for employee certification reporting involved in Texas Capital Fund economic development grants.

Education: Dallas Baptist University - Dallas, Texas
TDRA Implementation and Application Workshops
HUD & TDRA Environmental Training Workshops
TxDOT Local Government Project Procedures (LGPP) Certification

Keith Tijerina – Information Technology Coordinator

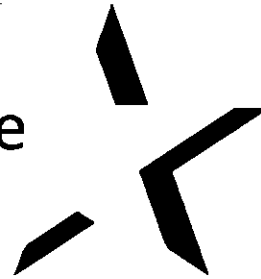
Keith joined this firm in April 2015. He originally owned his own computer repair business for five (5) years before coming to work for Traylor & Associates, Inc. He has gained a great deal of knowledge of computer repair and maintenance, website design, and network administration through technical training and self-gathered knowledge. While owning his business, he was awarded the "Locals Love Us" award for web design as well as maintaining an A+ rating under the Better Business Bureau.

Keith is responsible for ensuring that our computer network runs as efficiently as it can, as well as answering those random computer questions as they arise. He has helped us make promising changes to how we communicate and distribute information around the office and our clients.

Education: Tyler Junior College - Computer Network Administration

(Additional resumes located behind "Personnel" divider.)

Work Performance



STRENGTH OF RESOURCES



In addition to its experienced staff, the firm's capacity to perform the requested services are reinforced by our strong financial position and depth of our physical resources.

PHYSICAL RESOURCES

The firm maintains permanent office facilities at two separate locations; a main office in Tyler, Texas and a field office in Newton, Texas. The main office is a 4,000-square-foot professional office building located at 201 Cambridge Road in Tyler, Texas.

The firm is equipped with high-speed duplicating machines, multi-line telephone system, individual personal computer workstations, on-site reproduction capability, and presentation-quality enlargement equipment. The firm's professional employees are furnished company-owned automobiles and cellular telephones.

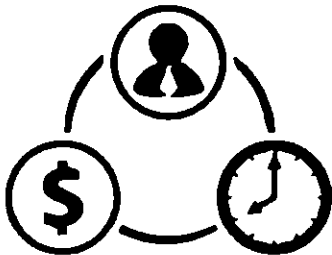
FINANCIAL RESOURCES

The firm has no working capital indebtedness and maintains a capital reserve of \$150,000. Each year the firm devotes significant revenue to the preparation of grant applications for its local government clients - each prepared on a no-grant, no-fee basis.

WORK PERFORMANCE

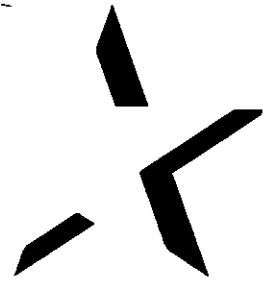
Traylor & Associates' ability to manage grants is proven by its own track record. An itemized listing of the firm's overall grant management and specific project experience, as well as individual resumes for all employees who may provide technical assistance is provided herewith.

We encourage you to contact any of our clients with regard to these work performance factors:



- Timely submission of funding requests to funding agency
- Timely completion of projects
- Quality of work projects
- Level of monitoring findings/concerns & timely response to agency monitoring reports
- Ability to manage projects within budgetary constraints

Attachments



ATTACHMENT A

Attach Insurance Certification or Binder

Certification

I, Gary R. Traylor, as a duly authorized representative of Traylor & Associates, Inc.,
(full name) (name of firm)

certify that evidence of required general liability, worker's compensation, and professional liability insurance for personnel assigned to the project and automobile insurance for any vehicles used for the project in the amounts in this RFP shall be provided to the issuer of this RFP within 10 calendar days of any Notice of Award.


Signature - Company Official

Gary R. Traylor, President
Printed/Typed Name/Title

Traylor & Associates, Inc.
Printed/Typed Firm Name

December 31, 2019
Date

ATTACHMENT B

**CHILD SUPPORT STATEMENT FOR
NEGOTIATED CONTRACTS AND GRANTS**

Under Section 231.006, Family Code, the vendor or applicant certifies that the individual or business entity named in this contract, bid, or application is eligible to receive the specified grant, loan, or payment and acknowledges that this contract may be terminated and payment may be withheld if this certification is inaccurate.

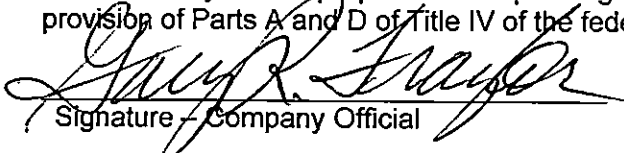
List below the name and social security number of the individual or sole proprietor and each partner, shareholder, or owner with an ownership interest of at least 25% of the business entity submitting the bid or application.

NAME	SOCIAL SECURITY NUMBER
Gary R. Traylor, President	463-88-6308

Section 231.006, Family Code, specifies that a child support obligor who is more than 30 days delinquent in paying child support and a business entity in which the obligor is a sole proprietor, partner, shareholder, or owner with an ownership interest of at least 25% is not eligible to receive payments from state funds under a contract to provide property, materials, or services; or receive a state-funded grant or loan.

A child support obligor or business entity ineligible to receive payments described above remains ineligible until all arrearage have been paid or the obligor is in compliance with a written repayment agreement or court order as to any existing delinquency.

Except as provided by Section 231.302(d), Family Code, a social security number is confidential and may be disclosed only for the purposes of responding to a request for information from an agency operating under the provision of Parts A and D of Title IV of the federal Social Security Act (42 USC Section 601417 and 651-669).


Signature / Company Official

Traylor & Associates, Inc.
Printed/Type Firm Name

Gary R. Traylor, President
Printed/Typed Name and Title

December 31, 2019
Date

ATTACHMENT C

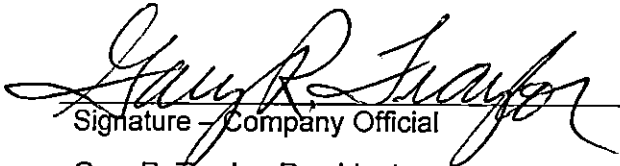
CIVIL RIGHTS COMPLIANCE

1. Nondiscrimination

The Project Delivery Firm, with regard to the work performed by it during the contract, shall not discriminate on the grounds of race, color, religion, sex, sexual orientation, gender identity, or national origin in the selection and retention of subcontractors, including procurement of materials and leases of equipment. The Project Delivery Firm shall not participate either directly or indirectly in the discrimination prohibited by Section 21.5 and Part 710.405(b) of the Regulations, including employment practices when the contract covers a program set forth in Appendix B of the Regulations.

2. Solicitations for Subcontracts Including Procurement of Materials and Equipment

In all solicitations either by competitive bidding or negotiation made by the Project Delivery Firm for work to be performed under a subcontract including procurement of materials or leases of equipment, each potential subcontractor or supplier shall be notified by the Project Delivery Firm of its obligations under this contract and the Regulations relative to nondiscrimination on the grounds of race, color, sex, or national origin.



Signature - Company Official

Gary R. Traylor, President

Printed/Typed Name/Title

Traylor & Associates, Inc.

Printed/Typed Firm Name

December 31, 2019

Date

SAM Search Results
List of records matching your search for :

Search Term : traylor & Associates*
Record Status: Active

Entity	TRAYLOR, GARY R & ASSOCIATES INC	Status: Active
DUNS: 130396385	+4:	CAGE Code: 6Q2T0 DoDAAC:
Expiration Date: 09/02/2020	Has Active Exclusion?: No	Debt Subject to Offset?: No
Address: 201 CAMBRIDGE RD		
City: TYLER	State/Province: TEXAS	
ZIP Code: 75703-5256	Country: UNITED STATES	

SAM Search Results
List of records matching your search for :

Search Term : gary* r. traylor*
Functional Area: Performance Information
Record Status: Active, Inactive

No Search Results

Attachment E

CONFLICT OF INTEREST QUESTIONNAIRE
For vendor doing business with local governmental entity

FORM CIQ

This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.
This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a).
By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the vendor becomes aware of facts that require the statement to be filed. See Section 176.006(a-1), Local Government Code.
A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor.

OFFICE USE ONLY

Date Received

1 Name of vendor who has a business relationship with local governmental entity.

Traylor & Associates, Inc.

2 Check this box if you are filing an update to a previously filed questionnaire. (The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than the 7th business day after the date on which you became aware that the originally filed questionnaire was incomplete or inaccurate.)

3 Name of local government officer about whom the information is being disclosed.

Name of Officer

4 Describe each employment or other business relationship with the local government officer, or a family member of the officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with the local government officer. Complete subparts A and B for each employment or business relationship described. Attach additional pages to this Form CIQ as necessary.

N/A

A. Is the local government officer or a family member of the officer receiving or likely to receive taxable income, other than investment income, from the vendor?

Yes No


B. Is the vendor receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer or a family member of the officer AND the taxable income is not received from the local governmental entity?

Yes No

5 Describe each employment or business relationship that the vendor named in Section 1 maintains with a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership interest of one percent or more.

N/A

6 Check this box if the vendor has given the local government officer or a family member of the officer one or more gifts as described in Section 176.003(a)(2)(B), excluding gifts described in Section 176.003(a-1).

7 
Signature of vendor doing business with the governmental entity

December 31, 2019
Date

CONFLICT OF INTEREST QUESTIONNAIRE
For vendor doing business with local governmental entity

A complete copy of Chapter 176 of the Local Government Code may be found at <http://www.statutes.legis.state.tx.us/Docs/LG/htm/LG.176.htm>. For easy reference, below are some of the sections cited on this form.

Local Government Code § 176.001(1-a): "Business relationship" means a connection between two or more parties based on commercial activity of one of the parties. The term does not include a connection based on:

- (A) a transaction that is subject to rate or fee regulation by a federal, state, or local governmental entity or an agency of a federal, state, or local governmental entity;
- (B) a transaction conducted at a price and subject to terms available to the public; or
- (C) a purchase or lease of goods or services from a person that is chartered by a state or federal agency and that is subject to regular examination by, and reporting to, that agency.

Local Government Code § 176.003(a)(2)(A) and (B):

(a) A local government officer shall file a conflicts disclosure statement with respect to a vendor if:

(2) the vendor:

(A) has an employment or other business relationship with the local government officer or a family member of the officer that results in the officer or family member receiving taxable income, other than investment income, that exceeds \$2,500 during the 12-month period preceding the date that the officer becomes aware that

- (i) a contract between the local governmental entity and vendor has been executed; or
- (ii) the local governmental entity is considering entering into a contract with the vendor;

(B) has given to the local government officer or a family member of the officer one or more gifts that have an aggregate value of more than \$100 in the 12-month period preceding the date the officer becomes aware that:

- (i) a contract between the local governmental entity and vendor has been executed; or
- (ii) the local governmental entity is considering entering into a contract with the vendor.

Local Government Code § 176.006(a) and (a-1)

(a) A vendor shall file a completed conflict of interest questionnaire if the vendor has a business relationship with a local governmental entity and:

- (1) has an employment or other business relationship with a local government officer of that local governmental entity, or a family member of the officer, described by Section 176.003(a)(2)(A);
- (2) has given a local government officer of that local governmental entity, or a family member of the officer, one or more gifts with the aggregate value specified by Section 176.003(a)(2)(B), excluding any gift described by Section 176.003(a-1); or
- (3) has a family relationship with a local government officer of that local governmental entity.

(a-1) The completed conflict of interest questionnaire must be filed with the appropriate records administrator not later than the seventh business day after the later of:

(1) the date that the vendor:

- (A) begins discussions or negotiations to enter into a contract with the local governmental entity; or
- (B) submits to the local governmental entity an application, response to a request for proposals or bids, correspondence, or another writing related to a potential contract with the local governmental entity; or

(2) the date the vendor becomes aware:

- (A) of an employment or other business relationship with a local government officer, or a family member of the officer, described by Subsection (a);
- (B) that the vendor has given one or more gifts described by Subsection (a); or
- (C) of a family relationship with a local government officer.

Attachment F

INSTRUCTIONS FOR COMPLETION OF SF-LLL, DISCLOSURE OF LOBBYING ACTIVITIES

This disclosure form shall be completed by the reporting entity, whether subawardee or prime Federal recipient, at the initiation or receipt of a covered Federal action, or a material change to a previous filing, pursuant to title 31 U.S.C. section 1352. The filing of a form is required for each payment or agreement to make payment to any lobbying entity for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with a covered Federal action. Complete all items that apply for both the initial filing and material change report. Refer to the implementing guidance published by the Office of Management and Budget for additional information.

1. Identify the type of covered Federal action for which lobbying activity is and/or has been secured to influence the outcome of a covered Federal action.
2. Identify the status of the covered Federal action.
3. Identify the appropriate classification of this report. If this is a followup report caused by a material change to the information previously reported, enter the year and quarter in which the change occurred. Enter the date of the last previously submitted report by this reporting entity for this covered Federal action.
4. Enter the full name, address, city, State and zip code of the reporting entity. Include Congressional District, if known. Check the appropriate classification of the reporting entity that designates if it is, or expects to be, a prime or subaward recipient. Identify the tier of the subawardee, e.g., the first subawardee of the prime is the 1st tier. Subawards include but are not limited to subcontracts, subgrants and contract awards under grants.
5. If the organization filing the report in item 4 checks "Subawardee," then enter the full name, address, city, State and zip code of the prime Federal recipient. Include Congressional District, if known.
6. Enter the name of the federal agency making the award or loan commitment. Include at least one organizational level below agency name, if known. For example, Department of Transportation, United States Coast Guard.
7. Enter the Federal program name or description for the covered Federal action (item 1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans, and loan commitments.
8. Enter the most appropriate Federal identifying number available for the Federal action identified in item 1 (e.g., Request for Proposal (RFP) number; Invitations for Bid (IFB) number; grant announcement number; the contract, grant, or loan award number; the application/proposal control number assigned by the Federal agency). Included prefixes, e.g., "RFP-DE-90-001."
9. For a covered Federal action where there has been an award or loan commitment by the Federal agency, enter the Federal amount of the award/loan commitment for the prime entity identified in item 4 or 5.
10. (a) Enter the full name, address, city, State and zip code of the lobbying registrant under the Lobbying Disclosure Act of 1995 engaged by the reporting entity identified in item 4 to influence the covered Federal action.

(b) Enter the full names of the individual(s) performing services, and include full address if different from 10(a). Enter Last Name, First Name, and Middle Initial (MI).
11. The certifying official shall sign and date the form, print his/her name, title, and telephone number.

According to the Paperwork Reduction Act, as amended, no persons are required to respond to a collection of information unless it displays a valid OMB control Number. The valid OMB control number for this information collection is OMB No. 0348-0046. Public reporting burden for this collection of information is estimated to average 10 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0046), Washington, DC 20503

Certification Regarding Lobbying

(To be submitted with each bid or offer exceeding \$100,000)

The undersigned certifies, to the best of his or her knowledge and belief, that:

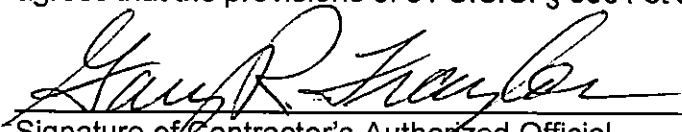
(a) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

(b) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

(c) The undersigned shall require that the language paragraph 1 and 2 of this anti-lobbying certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995).

The Contractor, Traylor & Associates, Inc., certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. § 3801 et seq., apply to this certification and disclosure, if any.



Signature of Contractor's Authorized Official

Gary R. Traylor, President

Printed Name and Title of Contractor's Authorized Official

December 31, 2019

Date

INSTRUCTIONS FOR COMPLETION OF SF-LLL, DISCLOSURE OF LOBBYING ACTIVITIES

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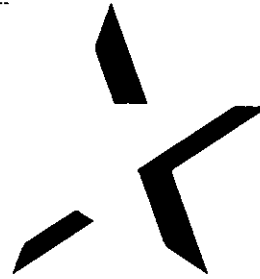
1. Identify the type of covered Federal action for which lobbying activity is and/or has been secured to influence the outcome of a covered Federal action.
2. Identify the status of the covered Federal action.
3. Identify the appropriate classification of this report. If this is a followup report caused by a material change to the information previously reported, enter the year and quarter in which the change occurred. Enter the date of the last previously submitted report by this reporting entity for this covered Federal action.
4. Enter the full name, address, city, State and zip code of the reporting entity. Include Congressional District, if known. Check the appropriate classification of the reporting entity that designates if it is, or expects to be, a prime or subaward recipient. Identify the tier of the subawardee, e.g., the first subawardee of the prime is the 1st tier. Subawards include but are not limited to subcontracts, subgrants and contract awards under grants.
5. If the organization filing the report in item 4 checks "Subawardee," then enter the full name, address, city, State and zip code of the prime Federal recipient. Include Congressional District, if known.
6. Enter the name of the federal agency making the award or loan commitment. Include at least one organizational level below agency name, if known. For example, Department of Transportation, United States Coast Guard.
7. Enter the Federal program name or description for the covered Federal action (item 1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans, and loan commitments.
8. Enter the most appropriate Federal identifying number available for the Federal action identified in item 1 (e.g., Request for Proposal (RFP) number; Invitations for Bid (IFB) number; grant announcement number; the contract, grant, or loan award number; the application/proposal control number assigned by the Federal agency). Included prefixes, e.g., "RFP-DE-90-001."
9. For a covered Federal action where there has been an award or loan commitment by the Federal agency, enter the Federal amount of the award/loan commitment for the prime entity identified in item 4 or 5.
10. (a) Enter the full name, address, city, State and zip code of the lobbying registrant under the Lobbying Disclosure Act of 1995 engaged by the reporting entity identified in item 4 to influence the covered Federal action.

(b) Enter the full names of the individual(s) performing services, and include full address if different from 10(a). Enter Last Name, First Name, and Middle Initial (MI).
11. The certifying official shall sign and date the form, print his/her name, title, and telephone number.

According to the Paperwork Reduction Act, as amended, no persons are required to respond to a collection of information unless it displays a valid OMB control Number. The valid OMB control number for this information collection is OMB No. 0348-0046. Public reporting burden for this collection of information is estimated to average 10 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0046), Washington, DC 20503

Approved by OMB

Proposed Cost



PROPOSED COST

PROFESSIONAL MANAGEMENT SERVICES

GRANT ADMINISTRATION SERVICES

City shall reimburse the Contractor for management/administrative services provided for completion of the following project milestones:

Proposed Milestones	% of Grant Management Funds
1. Completion of Project Kick-off Meeting	10%
2. Completion of Pre-Construction Meeting	20%
3. 25% Construction Completion	15%
4. 50% Construction Completion	15%
5. 75% Construction Completion	15%
6. 100% Construction Completion	15%
7. Project Close-out	10%
TOTAL	100%

See attached total project sheet with grant management funds for each amount.

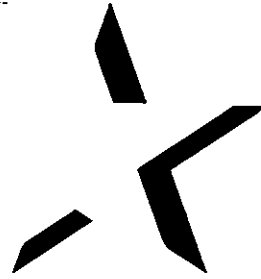
Upshur County, Texas

TxDOT - Transportation Infrastructure Fund (TIF)

Infrastructure Improvements

	Total Project Amount	Grant Management Local Funds (6%)
Greater Than	\$400,000.00	\$24,000.00
Greater Than	\$450,000.00	\$27,000.00
Greater Than	\$500,000.00	\$30,000.00
Greater Than	\$550,000.00	\$33,000.00
Greater Than	\$600,000.00	\$36,000.00
Greater Than	\$650,000.00	\$39,000.00
Greater Than	\$700,000.00	\$42,000.00
Greater Than	\$750,000.00	\$45,000.00
Greater Than	\$800,000.00	\$48,000.00
Greater Than	\$850,000.00	\$51,000.00
Greater Than	\$900,000.00	\$54,000.00
Greater Than	\$950,000.00	\$57,000.00
Greater Than	\$1,000,000.00	\$60,000.00
Greater Than	\$1,100,000.00	\$66,000.00
Greater Than	\$1,200,000.00	\$72,000.00
Greater Than	\$1,300,000.00	\$78,000.00
Greater Than	\$1,400,000.00	\$84,000.00
Greater Than	\$1,500,000.00	\$90,000.00

Personnel



GARY R. TRAYLOR
PRESIDENT & CEO



903-581-0500 ext. 221

Fax: 903-581-4245

Email: gary.traylor@grtraylor.com

Gary R. Traylor is President and CEO of Gary R. Traylor & Associates Inc. Mr. Traylor is a city planner and municipal consultant with specialized experience in the field of funding research, grant procurement, and financial/grant management. His career has included serving as a financial/grant consultant for over 170 Texas cities and counties with respect to housing, community development, and economic development projects. Mr. Traylor is widely respected for his proven record in the procurement of grants involving competitive selection.

Education: University of Texas - Tyler, Texas; Bachelor of Science, Political Science HUD and TDRA Application, Implementation and Environmental Workshops

Direct Experience
Since 1977

References: Mr. Charles Thomas
Executive Director
Carthage Improvement Corp.
Carthage, Texas
(903) 693-4345
charlesothomas@lycos.com

The Honorable Lyn Vincent
Mayor
City of Carthage
Carthage, Texas
(903) 693-3868
dclark@carthagetexas.com

The Honorable Johnny
Branson Mayor
City of New Boston
New Boston, Texas
(903) 628-5596
darlanb@windstream.net

Mr. David Cleveland
Executive Director
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Mr. Marty Nelson
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(11 office locations in Texas)
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Ms. Rhita Koches
Core Legislative Group Coordinator
Texas Associated of Counties
(800) 456-5974
rhitak@county.org

MARK TAYLOR
SENIOR VICE PRESIDENT & DIRECTOR OF OPERATIONS



903-581-0500 ext. 223

Fax: 903-581-4245

Email: mark.taylor@grtaylor.com

Mark joined the GRT staff in April of 2002. He is a well-versed individual with experience in building construction, management and social work. Applying those skills, Mr. Taylor has prepared numerous applications and administered construction of homes using HOME Program funds under the Texas Dept. of Housing and Community Affairs (TDHCA). His responsibilities also include working with the City of Temple as Coordinator of the city's HUD entitlement funded projects. Those duties include regular meetings with city staff and community groups. Mr. Taylor has also coordinated with clients and engineers on TxDOT and TxCDBG project and application preparation.

Mark has an extensive background in all phases of residential construction and remodeling; and was self-employed in the construction business for twelve years in Tyler. He then worked as a Licensed Social Worker Associate for the Texas Department of Human Services for Eleven years, in which he assisted elderly and special-needs individuals. Mr. Taylor also served as a member of the State Policy and Procedure Committee for four years, in which he represent-ed the East Texas Region, comprised of 23 counties. He also managed customer service and inside sales for an East Texas manufacturing facility.

Experience: Seventeen (17) years' experience in CDBG grant administration
Six (6) years' experience with HUD entitlement administration

Education: Le Tourneau University - Longview, Texas, Bachelor of Science, Business
Management and Tyler Junior College - Tyler, Texas, Associate of Applied Arts
Licensed Residential Mortgage Loan Originator
TxDOT Local Government Project Procedures (LGPP) Certification

References: Ms. Traci Barnard
Director of Finance
City of Temple
Temple, Texas 76501
(254) 298-5631
(tbarnard@ci.temple.tx.us)

Elizabeth Borstad, P.E.
City Manager
City of Athens
Athens, Texas
(903) 675-5131
eborstad@athenstx.gov

Mr. Chad Nehring
City Manager
City of Center
Center, Texas
(936) 598-2941
cnehring@ci.center.tx.us

Allen Ross, P.E.
Schaumburg & Polk, Inc.
Tyler, Texas
(903) 595-3913
aross@spi-eng.cm

WANDA VANCE
VICE PRESIDENT & PROJECT MANAGER



903-581-0500 ext. 224

Fax: 903-581-4245

Email: wanda.vance@grtraylor.com

Wanda brings to Gary Traylor & Associates diverse experience, which includes Engineering Manager for a communications company where she oversaw multiple construction projects as well as managed all purchasing activities for the entire company. Ms. Vance has since invested sixteen (16) years developing application writing and project management skills.

She has also been an Administrative Assistant where she acted as liaison with fifteen (15) offices over several states and assisted in management of these offices. Additionally, Wanda was Office Manager for a construction company where she coordinated with subcontractors and architects; as well as for a development, construction, and management company, which handled apartment property. Wanda has also worked in financial management in the sale of lake and timeshare property. Other experience is with the Smith County Clerk's Office where she took minutes for Commissioner's Court and assisted customer's needs.

Projects administered include: City of Center - Civic Center/Community Shelter (FEMA HMGP and TDA Hurricane Rita Disaster Funds), Holiday Inn Express (TCF Funds), Low Income Housing Project (Housing Infrastructure Fund); Cities of Gladewater, Mount Vernon, Overton, Lindale, Center, Jacksonville, Marlin, Troup, and Canton - Main Street Improvements (TCF Funds); City of Pittsburg - East Texas Medical Center - Infrastructure (TCF Funds); City of Gilmer - Lake Gilmer Dam Project (FEMA HMGP and TxCDBG Funds), Duoline Technologies (TCF Funds); City of Bridgeport - T-TOP Manufacturing and US Ply (TCF Funds); City of Mineola - Autumn Winds (TCF Funds); Cities of Ennis, New Boston, Palestine and Medina County - Infrastructure (TCF Funds). Numerous TxCDBG Projects.

Experience: Sixteen (16) years CDBG Project Administration

Education: Tyler Junior College - Tyler, Texas - Business Management
TDRA Implementation and HUD Environmental Workshops
Homeland Security, Capacity Bldg. & Source Water Protection Workshop
Career Track Marketing Workshops & Career Track Management Workshop

References: Mr. Chad Nehring City Manager City of Center Center, Texas (936) 598-2541 cnehring@ci.center.tx.us	Ms. Carolyn Caldwell City Manager City of Lindale Lindale, Texas (903) 882-3422 carolync@lindaletx.gov
Ms. Mercy Rushing City Administrator City of Mineola Mineola, Texas (903) 569-6183 mrushing@mineola.com	Ms. Carla Oldacre City Secretary City of Wills Point Wills Point, Texas (903) 873-2578 coldacre@cityofwillspoint.com

MELINDA SMITH
VICE PRESIDENT & PROJECT MANAGER



903-581-0500 ext. 219

Fax: 903-581-4245

Email: melinda.smith@grtraylor.com

Melinda joined Traylor & Associates in August 2017. She has been dedicated to serving the communities of Texas as a Project Manager since 2011. Recognizing the importance of ensuring that local governments are provided with the knowledge and resources necessary to comply with federal, state and local regulations, she assists communities throughout every step of the grant process from application to close-out.

A lifelong resident of East Texas, Mrs. Smith understands the challenges faced by small and rural communities as they seek to provide improved quality of life for residents. She has successfully managed a variety of projects funded throughout the Texas Department of Agriculture (TDA), including the Community Development Block Grant (CDBG) program, Small Towns Environment Program (STEP), Disaster Relief Fund (CDBG-DR), Community Enhancement Fund (CEF), and Texas Capital Fund Downtown Revitalization (TCF-DR) program. She has also administered projects funded through the Texas Department of Transportation's Statewide Transportation Enhancement and County Energy Transportation Reinvestment Zone programs, as well as projects funded throughout the General Land Office's Disaster Recovery Program.

Experience: Twenty-two (22) years, including nine (9) years of TxCDBG, TxDOT and GLO Project Administration

Qualifications: TDA Certified Administrator
TxDOT Local Government Project Procedures (LGPP) Certifications

References: Cheryl Ray
Supervisor of Acct. & Finance
City of Vidor
Vidor, Texas
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cray@cityofvidor.com

Rolin McPhee, P.E.
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The Honorable Roy McDonald
Mayor
City of West Orange
West Orange, Texas
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mayor@cityofwestorange.com

Kyle Stephens, P.E.
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STACY SCHAFF
PROJECT MANAGER



903-581-0500 ext. 227

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Email: stacy.schaff@grtraylor.com

Stacy joined the firm of Traylor & Associates in 2016 and has since acquired knowledge and experience in the Texas Community Development Block Grant (TxCDBG) program. He has participated in the writing of applications for the CDBG program and is currently administering TxCDBG and Disaster Recovery projects under the Texas Department of Agriculture.

Prior to joining Traylor & Associates, Mr. Schaff was self-employed in the oil & gas industry as an exploration analyst and lease consultant following a 20-year career in the funeral industry.

Experience: Four (4) years Oil & Gas Industry
Twenty (20) years Funeral Industry

Education: Midwestern State University - Wichita Falls, TX
Bachelor of Arts - Spanish & International Relations

References:

The Honorable Foy O'Brien County Judge Dawson County Lamesa, Texas (806) 872-7544 fobrien@co.dawson.tx.us	Mr. Neal Holland President Stokes & Associates, Inc. Henderson, Texas (903) 657-7558 neal@stokesandassociates.com
The Honorable Pat Schlau Mayor City of Winona Winona, Texas (903) 877-3381 pat.schlau@winonatexas.com	Ms. Darla Faulknor City Secretary City of New Boston New Boston, Texas (903) 628-5596 darlanb@windstream.net

WESLEY TRAYLOR
CAPITAL AREA ASSOCIATE



903-520-4584

Fax 903-581-4245

Email: wesley.traylor@grtraylor.com

Wesley Traylor has been serving as Capital Area Associate since March of 2013 and has served in project management and account management for six years. Mr. Traylor works with Texas communities to plan and fund their long and short-term goals. He has experience in the preparation and administration of Downtown Revitalization and Main Street programs grants as well as the Texas Capital Fund grants through the Texas Department of Agriculture. During the 82nd legislature he worked for a member of the Texas Legislature where he gained knowledge and experience with the legislative process and constituent services.

Wesley lives in Austin. A Tyler, Texas native, Wesley is a graduate of Texas A&M University where he attended the Mays Business School.

Education: Texas A&M University - College Station, Texas
Bachelor of Business Administration
TDA Implementation Workshop Certification
GLO Environmental Training Workshop
TWICC Workshops

References: Mr. Daniel Deslatte
VP, Planning 7 Public Safety
UT Health Northeast
Tyler, Texas
(903) 877-7561
daniel.deslatte@uthct.edu

Mr. Ricky Jorgensen
City Manager
City of Giddings
Giddings, Texas
(979) 540-2710
citymanager@giddings.net

BETH EDDINGS
ASSISTANT PROJECT MANAGER



903-581-0500 ext. 231

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Beth joined the firm in 2017 after dedicating several years of service to the office management of a religious organization and the health information management field. She has quickly adapted the skills learned through these experiences to become adept at the research, gathering of documentation and financial records, and high level of customer care necessary to ensure accurate recordkeeping in compliance with federal regulations.

Experience: Four (4) years - Diocese of Tyler
Eight (8) years - Trinity Mother Frances Hospital (various medical offices)

Education: Tyler Junior College - Tyler, Texas
Associated of Science in Health Information Management

References: Mr. Dan Onderko
Development Director Diocese of Tyler
(903) 830-8917
dancmtyler@gmail.com

Ms. April Comte
City Secretary
City of Alto
Alto, Texas
(936) 858-4711
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KARI BETH SMITH
ENVIRONMENTAL SPECIALIST & COMPLIANCE COORDINATOR



903-581-0500 ext. 228

Fax: 903-581-4245

Email: karibeth.smith@grtraylor.com

Kari Beth joined this firm in January 2000 as an Administrative Assistant with an extensive customer service and financial background. Since that time, Mrs. Smith has overseen application preparation and contract preparation for Grant Administration and Engineering Service Providers for Community Development Block Grant projects. She also has experience in the Davis-Bacon Labor Enforcement requirements of project administration, as well as financial accounting systems and preparation of drawdown requests.

Kari Beth has principle responsibility for hundreds of Environmental Review Records, including documentation and clearance of all TxCDBG projects for Texas Department of Agriculture and Disaster Recovery projects under the Texas General Land Office. She has also worked directly with client companies for employee certification reporting involved in Texas Capital Fund economic development grants. In 2016, Kari Beth began assisting Mr. Traylor in the administration of a grant of the Texas Department of Transportation for the Texas State Railroad Authority in the amount \$10,000,000.

Experience: Nineteen (19) years CDBG project assistance

Education: Dallas Baptist University - Dallas, Texas
TDRA Implementation and Application Workshops
HUD & TDRA Environmental Training Workshops
TxDOT Local Government Project Procedures (LGPP) Certification

References: Mr. Bob Goldsberry
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Texas State Railroad Authority
Rusk, Texas
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Mr. Neal Holland
President
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Walter F. Hicks, III, P.E.
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CHRISTEL KIKER
HOME ADMINISTRATIVE ASSISTANT



903-581-0500 ext. 235

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Email: christel.kiker@grtraylor.com

Christel joined the firm in July 2012 as an Administrative Assistant in the HOME Program. She has an extensive customer service and retail management background. She worked for Hastings Entertainment, a book, music, and video store for 15 years. She managed stores in Hobbs, NM and Tyler, TX.

As HOME Administrative Assistant, Christel has diligently worked with Newton County's long term CDBG-Disaster Recovery housing program for the past year and a half. Christel coordinates with representatives from the Texas General Land Office, County personnel, and homeowners that have not adequately recovered since the 2016 floods. This program offers homeowners the option of rehabilitation, reconstruction, or buyout of their flood damaged homes. Responsibilities include applicant ownership and income verification, duplication of benefits analysis, and environmental review. Christel also conducts informational meetings for potential applicants, coordinates with building contractors, processes builder draws, and maintains financial records. In the past, Christel has performed similar duties on non-disaster related projects with funding available to cities and counties from Texas Department of Housing and Community Affairs.

Christel has acquired knowledge and experience in the area of labor enforcement for Texas Community Development Block Grant programs. In this capacity, she issues and confirms Davis Bacon Wage Rates, reviews contractor payrolls for compliance, and reports all violations accordingly. She also has experience in preparation of Environmental Review Records associated with the Texas Community Development program grants.

Education: Sam Houston State University – Huntsville,
TX Bachelors of Science-Psychology

References: Ms. Dana Clark
HOME Coordinator
City of Carthage
Carthage, Texas
(903) 693-3868
dclark@carthagetexas.com

Mr. Gene Cottle
City Manager
City of Troup
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Ms. Elizabeth Holloway
County Auditor
Newton County
110 Court Street
Newton, Texas
(409) 379-5755
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KRISTI DAVIS
HOME ADMINISTRATIVE ASSISTANT



409-379-2019

Fax 409-379-2023

Email: kristi.davis@grtraylor.com

Kristi joined Traylor & Associates in December 2018 as an Administrative Assistant. Her experience in the financial industry as well as retail has provided her with quality customer service skills. During her career she has managed as many as ten (10) employees.

During the last 9 years, Kristi has been in the grant management field. She has worked closely with city and county jurisdictions assisting in project research, application submittal, record keeping and documentation preparation as well as the Texas Department of Emergency Managements (TDEM) Hazard Mitigation Programs. Mrs. Davis was instrumental in researching information and creating the format used for the first Community Wildfire Protection Plan in East Texas. Kristi also has experience in Floodplain Management.

Since joining Traylor & Associates, Kristi has worked with the Texas Community Development Block Grant (TxCDBG) Housing Program. Her responsibilities include documentation preparation, filing, scheduling meetings, application intake, home inspections, conducting surveys and work closely with home owners.

Kristi has always been very community oriented and has volunteered for many organizations. She was named Citizen of the Year by the local Chamber of Commerce and Lion of the Year by the local Lions Club.

Education: TDA-TxCDBG Implementation Training Workshops

References: Ms. Elizabeth Holloway
County Auditor
Newton County
Newton, Texas
(409) 379-5755
elizabeth.holloway@co.netwon.tx.us

The Honorable Mark Allen
County Judge
Jasper County
Jasper, Texas
(409) 384-2612
mark.allen@co.jasper.tx.us

ROBIN DAVIS
ADMINISTRATIVE ASSISTANT



903-581-0500 ext. 233

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Email: robin.davis@grtraylor.com

Robin joined the firm in June 2019 as an Administrative Assistant. She has over 17 years' experience and an extensive background in social work/ social services industry. She has worked for Workforce Solutions Child Care Services as an Intake Service Specialist, Children with Disabilities Coordinator, and a Provider Services Specialist (CDS) for 11 years.

As an Administrative Assistant she is to provide support to managers, other employees, and office visitors by handling a variety of tasks in order to ensure that all interactions between the organization and others are positive and productive. She has quickly adapted the skills learned through these experiences to become adept at the research, gathering of documentation and financial records, and high level of customer care necessary to ensure accurate recordkeeping in compliance with federal regulations.

Experience: Eleven (11) years of procurement assistance

Education: Mountain View College - Dallas, Texas
TDA-TxCDBG Implementation Training Workshops

References:	Mr. Stephen Lynch Area Director Workforce Solutions of East Texas Tyler, Texas (903) 561-8131 stephen.lynch@easttexasworkforce.org	Mrs. Erica Shields Owner/Operator Toy Town Pre-School Lindale, Texas (903) 881-9404 toytownpreschool2006@gmail.com
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Ms. Gretchen Minor
Director of Admissions and Enrollment
All Saints-Episcopal School - Tyler
Tyler, Texas
(903) 579-6000
gmercercer@all-saints.org

KEITH TIJERINA
INFORMATION TECHNOLOGY COORDINATOR



903-581-0500 ext. 238

Fax: 903-581-4245

Email: keith.tijerina@grtraylor.com

Keith joined this firm in April 2015. He originally owned his own computer repair business for five (5) years before coming to work for Traylor & Associates, Inc. He has gained a great deal of knowledge of computer repair and maintenance, website design, and network administration through technical training and self-gathered knowledge. While owning his business, he was awarded the "Locals Love Us" award for web design as well as maintaining an A+ rating under the Better Business Bureau.

Keith is responsible for ensuring that our computer network runs as efficiently as it can, as well as answering those random computer questions as they arise. He has helped us make promising changes to how we communicate and distribute information around the office and our clients.

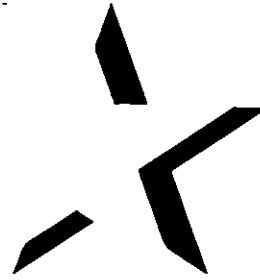
Experience: Four (4) years Technical Support Call Center Agent
Five (5) years sole-proprietor of Power Up PC
Repair

Education: Tyler Junior College - Computer Network Administration

References: Mr. Mike Johnson
Owner
Howard McKinney, Inc.
Tyler, Texas
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Ms. Rachael Foster
Administrative Assistant
Tyler Prosthetics, Inc.
Tyler, Texas
(903) 593-2600
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Clients



TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Alto	1977 - 2003	Various (12)	\$2,858,209	Various
Alto	2008	Disaster - Round 2 Phase 2	\$235,150	GLO
Alto	2012	TxCDBG	\$275,000	TDA
Alto	2012	HOME - RSP	\$500,000	TDHCA
Alto	2015	Disaster Round 2	\$743,218	GLO
Alto	2017	TxCDBG	\$275,000	TDA
Amherst	1992 - 2001	Various (5)	\$1,012,314	Various
Anderson Co.	1987 - 2001	TCDP (3)	\$648,000	Various
Anderson Co.	2010	TxCDBG	\$250,000	TDRA
Anson	1978 - 1983	Various (5)	\$3,138,000	Various
Archer Co.	1995	TCDP	\$89,810	TDHCA
Athens	1992 - 2001	Various (7)	\$2,917,746	Various
Athens	2016	TCF	\$1,000,000	TDA
Atlanta	1976 - 1988	Various (6)	\$2,013,212	Various
Bardwell	2006	HOME	\$228,800	TDHCA
Bellmead	1989 - 2001	Various (6)	\$1,632,455	Various
Big Lake	2004	TCDP	\$174,999	ORCA
Big Lake	2006	TCDP	\$83,810	ORCA
Big Lake	2008	TxCDBG	\$199,900	TDRA
Big Lake	2009	TxCDBG ARRA - A	\$113,324	TDRA
Big Lake	2009	TxCDBG ARRA - B	\$86,576	TDRA
Big Lake	2018	TxCDBG	\$275,000	TDA
Big Sandy	1987 - 1997	Various (6)	\$1,342,882	Various
Bogata	1989 - 2005	Various (8)	\$1,703,942	Various
Brazoria	1989 - 1993	Various (3)	\$690,800	Various
Bridge City	1992 - 2003	Various (6)	\$1,297,400	Various
Bridge City	2008	TxCDBG	\$250,000	ORCA
Bridge City	2008	Disaster - Round 1	\$9,689,353	TDRA
Bridge City	2008	Disaster - Round 2 Phase 1	\$4,174,572	TDRA
Bridge City	2008	Disaster - Round 2 Phase 2	\$3,000,954	GLO
Bridge City	2010	TxCDBG	\$250,000	TDRA
Bridge City	2012	TxCDBG	\$275,000	TDA

TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Bridge City	2014	TxCDBG	\$272,700	TDA
Bridge City	2014	AFFH	\$14,000	GLO
Bridge City	2017	TxCDBG	\$275,000	TDA
Bridge City	2019	Disaster Relief	\$350,000	TDA
Bridge City	2019	TxCDBG	\$275,000	TDA
Bridgeport	2004	HOME	\$286,000	TDHCA
Bridgeport	2009	TCF	\$239,900	TDRA
Bridgeport	2011	TxCDBG	\$275,000	TDRA
Bridgeport	2012	TCF	\$328,765	TDA
Bridgeport	2013	TxCDBG	\$275,000	TDA
Bridgeport	2015	Disaster	\$999,348	GLO
Bridgeport	2016	TxCDBG	\$275,000	TDA
Brownfield	1980 - 1982	Various (3)	\$1,500,000	Various
Brownsboro	1989 - 2005	Various (4)	\$878,005	Various
Brownsboro	2011	TxCDBG	\$275,000	TDRA
Brownsboro	2018	TxCDBG	\$275,000	TDA
Bruceville-Eddy	2006	TCDP	\$250,000	ORCA
Bullard	1986 - 2002	Various (5)	\$1,157,534	Various
Bullard	2007	TxCDBG	\$250,000	ORCA
Bullard	2011	HOME - HRA	\$368,000	TDHCA
Bullard	2011	HOME - RSP	\$500,000	TDHCA
Bullard	2018	TCF	\$1,000,000	TDA
Cactus	1984 - 1987	Various (3)	\$469,395	Various
Canton	2002	TEA-21	\$857,235	TxDOT
Canton	2009	TCF	\$150,000	TDA
Canton	2012	TCF	\$150,000	TDA
Canton	2014	TxCDBG	\$275,000	TDA
Canton	2015	TCF - Main Street	\$150,000	TDA
Carthage	1988 - 2005	Various (18)	\$8,364,975	Various
Carthage	2006	TCF	\$750,000	TDA
Carthage	2006	TCDP-Disaster	\$338,600	ORCA
Carthage	2006	HMGP - Shelter	\$4,378,063	DEM
Carthage	2007	TxCDBG	\$250,000	ORCA
Carthage	2008	Disaster - Round 1	\$104,400	TDRA
Carthage	2008	HOME	\$390,000	TDHCA
Carthage	2010	HOME - RSP	\$500,000	TDHCA
Carthage	2012	TxCDBG	\$275,000	TDA

**TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE**

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Carthage	2013	HOME-RSP	\$500,000	TDHCA
Carthage	2013	TCF	\$150,000	TDA
Carthage	2018	TxCDBG	\$250,000	TDA
Celina	1980	CDBG	\$250,000	HUD
Center	1976 - 2005	Various (31)	\$12,854,351	Various
Center	2006	TCF	\$299,000	TDA
Center	2006	TCDP-DIS	\$184,287	ORCA
Center	2006	HMGP - Shelter	\$1,101,600	DEM
Center	2008	TxCDBG	\$250,000	ORCA
Center	2008	Disaster - Round 1	\$177,276	TDRA
Center	2008	Disaster - Round 2 Phase 2	\$1,115,180	GLO
Center	2008	HOME	\$390,000	TDHCA
Center	2010	HOME - RSP	\$500,000	TDHCA
Center	2010	HOME - HBA	\$265,000	TDHCA
Center	2010	HOME - OCC	\$522,000	TDHCA
Center	2011	TxCDBG	\$275,000	TDRA
Center	2011	HOME - HRA	\$480,000	TDHCA
Center	2011	STEP	\$955,627	TxDOT
Center	2013	HOME - RSP	\$500,000	TDHCA
Center	2013	TCF	\$349,300	TDA
Center	2013	TCF	\$500,000	TDA
Center	2014	TCF - DRP	\$150,000	TDA
Center	2015	TxCDBG - CEF	\$350,000	TDA
Center	2015	HOME	\$340,000	TDHCA
Chandler	1986 - 2004	Various (7)	\$1,844,354	Various
Chandler	2008	TxCDBG	\$150,000	ORCA
Chandler	2018	TxCDBG	\$275,000	TDA
Cherokee Co.	1987 - 2005	Various (5)	\$1,320,400	Various
Cherokee Co.	2008	Disaster - Round 1	\$1,258,228	TDRA
Cherokee Co.	2017	TxCDBG	\$275,000	TDA
Chester	2008	Disaster - Round 1	\$117,582	TDRA
Clarendon	1985 - 1990	TCDP (3)	\$506,700	TDHCA
Clarksville City	2018	TxCDBG	\$275,000	TDA
Clay County	2014	TCF	\$750,000	TDA
Cleburne	2005	TCDP	\$250,000	ORCA

TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Coldspring	2008	Disaster - Round 1	\$405,398	TDRA
Coldspring	2008	Disaster - Round 2 Phase 2	\$242,992	GLO
Coldspring	2015	TxCDBG	\$275,000	TDA
Colmesneil	2008	Disaster - Round 1	\$302,355	TDRA
Colorado City	1994 - 2000	TCDP (3)	\$749,300	TDHCA
Colorado City	2006	TCDP	\$250,000	ORCA
Colorado City	2014	TxCDBG	\$275,000	TDA
Corrigan	2008	Disaster - Round 1	\$355,164	TDRA
Corsicana	2005	HOME	\$208,000	TDHCA
Corsicana	2008	HOME	\$375,000	TDHCA
Corsicana	2010	HOME - HRA	\$435,000	TDHCA
Corsicana	2010	HOME - RSP	\$500,000	TDHCA
Corsicana	2011	HOME - HRA	\$400,000	TDHCA
Corsicana	2011	HOME - RSP	\$500,000	TDHCA
Corsicana	2013	HOME - RSP	\$500,000	TDHCA
Corsicana	2015	TxCDBG - Disaster	\$326,081	TDA
Corsicana	2015	TCF - Main Street	\$150,000	TDA
Corsicana	2016	TxCDBG	\$275,000	TDA
Corsicana	2018	TxCDBG	\$275,000	TDA
Crandall	1998 - 2005	Various (4)	\$968,000	Various
Crandall	2008	TxCDBG	\$350,000	ORCA
Crandall	2016	TxCDBG	\$275,000	TDA
Crockett	1998 - 2005	Various (16)	\$4,123,922	Various
Crockett	2006	HOME	\$286,000	TDHCA
Crockett	2006	TCDP	\$250,000	ORCA
Crockett	2008	Disaster - Round 1	\$767,191	TDRA
Crockett	2008	Disaster - Round 2 Phase 2	\$1,608,490	GLO
Crockett	2008	HOME	\$390,000	TDHCA
Crockett	2009	TxCDBG	\$250,000	TDRA
Crockett	2010	HOME - RSP	\$500,000	TDHCA
Crockett	2012	TxCDBG	\$191,176	TDA
Crockett	2013	HOME - RSP	\$500,000	TDHCA
Crockett	2018	TxCDBG-CEF	\$150,000	TDA
Crockett Co.	1992 - 2005	Various (6)	\$1,419,665	Various
Crockett Co.	2016	TxCDBG	\$200,000	TDA

**TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE**

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Crosbyton	2003 - 2005	Various (3)	\$756,800	Various
Cuney	1992	TCDP	\$247,972	TDHCA
Cuney	2008	Disaster - Round 1	\$275,411	TDRA
Cuney	2008	HOME	\$390,000	TDHCA
Cuney	2008	Disaster - Round 2 Phase 2	\$674,313	GLO
Cuney	2009	TxCDBG	\$250,000	TDRA
Cuney	2017	TxCDBG	\$275,000	TDA
Cushing	2013	TxCDBG	\$275,000	TDA
Dawson County	2007	TxCDBG	\$350,000	ORCA
Dawson County	2011	TxCDBG	\$350,000	TDRA
Dawson County	2015	TxCDBG	\$350,000	TDA
De Leon	1988 - 1996	Various (3)	\$644,200	Various
Dickens	1988	TCDP	\$185,700	TDOC
Dickens County	2009	TxCDBG	\$250,000	TDRA
East Mountain	1994 - 2001	TCDP (2)	\$492,000	TDHCA
East Mountain	2009	TxCDBG - ARRA	\$250,000	TDRA
East Tawakoni	2006	TCDP	\$250,000	ORCA
Eastland	2014	HOME-HRA	\$500,000	TDHCA
Eastland	2015	HOME-HRA	\$270,000	TDHCA
Eastland	2018	TxCDBG	\$275,000	TDA
Easton	1987	TCDP	\$300,000	TDCA
Easton	2008	Disaster - Round 1	\$121,348	TDRA
Easton	2008	Disaster - Round 2 Phase 2	\$1,000,000	GLO
Easton	2009	TxCDBG	\$250,000	TDRA
Easton	2015	TxCDBG	\$275,000	TDA
Eden	1989	TCDP	\$199,950	TDOC
Edgewood	1999 - 2004	TCDP (3)	\$750,000	Various
Eldorado	1987 - 1989	Various (3)	\$622,400	TDOC
Elkhart	1986 - 1997	Various (3)	\$801,595	Various

**TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE**

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Elkhart	2019	TxCDBG	\$275,000	TDA
Emory	2007	HOME	\$312,000	TDHCA
Ennis	2015	TCF	\$750,000	TDA
Ennis	2015	TxCDBG	\$275,000	TDA
Ennis	2017	TCF - Main Street	\$250,000	TDA
Ennis	2018	TCF	\$1,000,000	TDA
Ennis	2018	TxCDBG	\$275,000	TDA
Fairfield	1983 - 1989	TCDP (4)	\$875,576	TDCA
Fairfield	2010	HOME - RSP	\$500,000	TDHCA
Fairfield	2012	HOME - RSP	\$500,000	TDHCA
Floydada	1979 - 1989	Various (4)	\$983,398	Various
Franklin Co.	1985 - 2002	TCDP (4)	\$750,212	Various
Frankston	1994	TCDP	\$213,000	TDHCA
Frankston	2008	TxCDBG	\$250,000	ORCA
Frankston	2014	TxCDBG	\$275,000	TDA
Gallatin	2006	CDBG-DISASTER	\$50,000	ORCA
Galveston County	2008	Disaster - Round 2 Phase 2	\$31,558,883	GLO
Gatesville	2007	HOME	\$312,000	TDHCA
Gatesville	2009	HOME	\$449,280	TDHCA
Georgetown	1989 - 1998	Various (6)	\$1,660,405	Various
Giddings	2013	TxCDBG	\$275,000	TDA
Giddings	2016	TCF	\$275,000	TDA
Giddings	2017	TxCDBG	\$300,000	TDA
Gilmer	1976 - 2003	Various (21)	\$6,101,040	Various
Gilmer	2006	TCDP	\$250,000	ORCA
Gilmer	2006	TCDP-DIS	\$350,000	ORCA
Gilmer	2006	HMGP	\$1,528,436	FEMA
Gilmer	2008	Disaster - Round 1	\$119,995	TDRA
Gilmer	2008	TCF	\$543,600	TDRA
Gilmer	2009	TxCDBG	\$250,000	TDRA
Gilmer	2011	HOME - HRA	\$542,000	TDHCA
Gilmer	2012	HOME - RSP	\$500,000	TDHCA
Gilmer	2016	TxCDBG	\$275,000	TDA

**TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE**

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Gladewater	1992 - 2003	Various (9)	\$2,441,484	Various
Gladewater	2006	TCDP	\$250,000	ORCA
Gladewater	2007	TxCDBG-PCB	\$50,000	ORCA
Gladewater	2007	TCF	\$150,000	ORCA
Gladewater	2007	HOME	\$249,600	TDHCA
Gladewater	2008	Disaster - Round 1	\$500,000	TDRA
Gladewater	2008	HOME	\$390,000	TDHCA
Gladewater	2010	HOME - RSP	\$500,000	TDHCA
Gladewater	2011	TxCDBG	\$275,000	TDRA
Gladewater	2013	HOME - RSP	\$500,000	TDHCA
Gladewater	2017	TxCDBG	\$275,000	TDA
Glenn Heights	2000	TCDP	\$250,000	TDHCA
Godley	1994 - 2002	TCDP (3)	\$750,000	Various
Godley	2006	HOME	\$286,000	TDHCA
Godley	2008	HOME	\$156,000	TDHCA
Godley	2009	TxCDBG	\$159,693	TDRA
Godley	2014	TxCDBG	\$275,000	TDA
Goodlow	1980	Various (2)	\$580,000	HUD
Goodlow	2011	TxCDBG	\$275,000	TDRA
Goodlow	2014	TxCDBG	\$275,000	TDA
Goodlow	2015	TxCDBG - Disaster	\$350,000	TDA
Grand Saline	1989 - 2005	Various (6)	\$2,213,000	Various
Grand Saline	2011	TxCDBG	\$275,000	TDRA
Grand Saline	2017	TxCDBG	\$275,000	TDA
Gregg County	2009	TxCDBG - ARRA	\$250,000	TDRA
Greenville	1990 - 2005	Various (15)	\$6,313,483	Various
Greenville	2008	TxCDBG	\$250,000	ORCA
Greenville	2010	TxCDBG	\$350,000	TDRA
Greenville	2013	TxCDBG	\$275,000	TDA
Greenville	2017	TxCDBG	\$275,000	TDA
Greenville	2017	TCF - Main Street	\$250,000	TDA
Gregory	2018	TxCDBG	\$300,000	TDA
Grimes Co.	1988	TCF	\$415,500	TDOC
Gun Barrel City	2007	TxCDBG	\$250,000	ORCA
Gun Barrel City	2013	TxCDBG	\$275,000	TDA

**TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE**

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Gun Barrel City	2013	TCF	\$399,990	TDA
Harrison Co.	1983 - 2003	Various (5)	\$1,485,132	Various
Harrison Co.	2006	TCDP-STEP	\$350,000	ORCA
Harrison Co.	2008	Disaster - Round 1	\$349,912	TDRA
Harrison Co.	2010	TCF	\$1,000,000	TDA
Hawkins	1988 - 2002	TCDP(4)	\$1,100,000	Various
Hawkins	2008	TxCDBG	\$250,000	ORCA
Hawkins	2013	TxCDBG	\$275,000	TDA
Hawkins	2019	TxCDBG	\$275,000	TDA
Hawley	1987	TCDP	\$180,000	TDOC
Hearne	2018	TxCDBG	\$275,000	TDA
Henderson	1985 - 2005	Various (10)	\$3,667,165	Various
Henderson	2006	TCDP-DISASTER	\$338,000	ORCA
Henderson	2006	HMGP - Shelter	\$1,048,958	DEM
Henderson	2010	TCF	\$750,000	TDA
Henderson	2011	TxCDBG	\$275,000	TDRA
Henderson	2013	HOME - RSP	\$500,000	TDHCA
Henderson	2018	TxCDBG	\$275,000	TDA
Henderson Co.	1983 - 2004	Various (6)	\$1,762,000	Various
Henrietta	2014	TCF	\$257,100	TDA
Henrietta	2016	TxCDBG	\$275,000	TDA
Hereford	1997 - 2004	TCDP (2)	\$447,000	Various
Hico	2015	TxCDBG	\$275,000	TDA
Higgins	1985 - 2003	TCDP (8)	\$1,482,031	Various
Higgins	2011	TxCDBG	\$275,000	TDRA
Hill County	2008	TxCDBG	\$350,000	TDRA
Holliday	1991	TCDP-UN	\$195,000	TDHCA
Hooks	1977 - 2002	Various (7)	\$1,812,300	Various
Hooks	2006	TCDP	\$250,000	ORCA
Hooks	2010	TxCDBG	\$250,000	TDRA
Hooks	2015	TxCDBG	\$275,000	TDA

**TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE**

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Hopkins Co.	1997	TCDP-STEP	\$142,350	TDHCA
Huntington	2008	Disaster - Round 2 Phase 2	\$128,365	GLO
Huntsville	2000 - 2001	Various (2)	\$636,000	TDHCA
Irion County	2007	TxCDBG	\$200,000	ORCA
Jacksonville	1976 - 2005	Various (22)	\$6,385,250	Various
Jacksonville	2007	TxCDBG	\$250,000	ORCA
Jacksonville	2008	Disaster - Round 1	\$363,055	TDRA
Jacksonville	2008	HOME	\$390,000	TDHCA
Jacksonville	2010	HOME	\$889,500	TDHCA
Jacksonville	2012	TxCDBG	\$275,000	TDA
Jacksonville	2013	HOME - RSP	\$500,000	TDHCA
Jacksonville	2015	TCF - DRP	\$150,000	TDA
Jacksonville	2017	TxCDBG	\$275,000	TDA
Jasper	1981 - 1983	CDBG (3)	\$2,250,000	Various
Jefferson	1985 - 2003	Various (12)	\$4,949,835	Various
Jefferson	2006	TCDP-DIS	\$316,600	ORCA
Jefferson	2007	HOME	\$249,600	TDHCA
Jefferson	2008	Disaster - Round 1	\$72,769	TDRA
Jefferson	2008	TCF	\$150,000	TDRA
Jefferson	2009	TxCDBG	\$250,000	TDRA
Jefferson	2015	TxCDBG	\$275,000	TDA
Jefferson	2019	TCF	\$500,000	TDA
Jones Co.	1982	CDBG	\$500,000	HUD
Junction	1995 - 2004	Various (7)	\$2,105,286	Various
Junction	2008	TxCDBG	\$200,000	ORCA
Junction	2010	TxCDBG	\$200,000	TDRA
Junction	2012	TCF	\$97,000	TDA
Junction	2016	TxCDBG	\$200,000	TDA
Kaufman	1980 - 2005	Various (13)	\$5,278,025	Various
Kaufman	2006	HOME	\$286,000	TDHCA
Kaufman	2007	TxCDBG	\$340,000	ORCA
Kaufman	2007	TxCDBG-PCB	\$45,100	ORCA
Kaufman	2009	TxCDBG - ARRA	\$283,000	TDRA
Kaufman	2013	TxCDBG	\$275,000	TDA
Kaufman	2017	TxCDBG	\$275,000	TDA

**TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE**

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Kaufman Co.	2016	TxCDBG	\$275,000	TDA
Kermit	1986	TCDP	\$250,366	TDCA
Kilgore	1984 - 2005	Various (6)	\$1,702,540	Various
Kilgore	2006	TCDP	\$290,000	ORCA
Kilgore	2007	TxCDBG	\$250,000	ORCA
Kilgore	2007	HOME	\$312,000	TDHCA
Kilgore	2008	Disaster - Round 1	\$249,300	TDRA
Kilgore	2009	EDC	\$3,126,845	TDA
Kilgore	2011	HOME - HRA	\$400,575	TDHCA
Kilgore	2011	HOME - RSP	\$500,000	TDHCA
Kilgore	2013	HOME - RSP	\$500,000	TDHCA
Kilgore	2014	TCF	\$750,000	TDA
Kilgore	2014	TxCDBG	\$275,000	TDA
Kimble County	2001	DISASTER (2)	\$572,657	Various
Kirbyville	1985	TCDP	\$400,000	TDOC
Kirbyville	2008	Disaster - Round 1	\$403,827	TDRA
Kirbyville	2008	Disaster - Round 2 Phase 1	\$350,000	TDRA
Kirbyville	2008	AFFH	\$5,000	GLO
Kirbyville	2015	TxCDBG - CEF	\$350,000	TDA
Kirbyville	2015	Disaster - Sewer	\$989,800	GLO
Kirbyville	2015	Disaster - Flood/Drainage	\$974,800	GLO
Knox City	1989 - 1990	TCDP (2)	\$349,483	TDOC
Kress	1989	TCDP	\$209,715	TDOC
Lakeport	1990 - 2004	TCDP (2)	\$347,200	Various
Lakeport	2006	TCDP	\$250,000	ORCA
Lakeport	2008	Disaster - Round 1	\$121,348	TDRA
Lakeport	2012	TxCDBG	\$275,000	TDA
Lamar University	2008	Disaster - Round 2 Phase 2	\$11,000,000	GLO
Lamesa	1979 - 2004	Various (14)	\$5,586,364	Various
Leary	1996	TCDP	\$250,000	TDHCA
Levelland	1981 - 1983	CDBG (3)	\$2,250,000	Various
Lindale	1984 - 2002	Various (12)	\$2,946,820	Various
Lindale	2006	TCDP	\$250,000	ORCA

TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Lindale	2008	TxCDBG	\$250,000	ORCA
Lindale	2011	HOME - HRA	\$542,000	TDHCA
Lindale	2011	HOME- RSP	\$500,000	TDHCA
Lindale	2013	TxCDBG	\$275,000	TDA
Lindale	2014	TCF - DRP	\$150,000	TDA
Lindale	2014	PARKS GRANT	\$145,860	TPWD
Lindale	2014	TCF	\$150,000	TDA
Linden	2009	TxCDBG	\$235,000	TDRA
Littlefield	1981 - 1999	Various (8)	\$2,156,488	Various
Llano	2014	TCF - Main Street	\$150,000	TDA
Llano	2015	TxCDBG	\$275,000	TDA
Lockhart	1986 - 1998	Various (9)	\$2,286,250	Various
Log Cabin	1993 - 1994	TCDP (2)	\$500,000	TDHCA
Lone Oak	1997 - 1999	TCDP (2)	\$500,000	TDHCA
Lorraine	1987 - 1991	TCDP (4)	\$736,900	Various
Lorenzo	1985 - 1991	TCDP (2)	\$417,830	Various
Lufkin	1990 - 2003	Various (11)	\$4,659,500	Various
Lufkin	2006	TCDP-Disaster	\$485,000	ORCA
Lufkin	2006	HMGP - Acquisition	\$1,072,658	DEM
Mabank	1976	CDBG	\$100,000	HUD
Madisonville	1987 - 2004	Various (9)	\$2,130,000	Various
Malakoff	1976 - 1987	Various (5)	\$1,184,640	Various
Marion Co.	1985 - 1987	TCDP (2)	\$382,076	Various
Marlin	2105	TCF - DRP	\$150,000	TDA
Marshall Creek	1991 - 2003	TCDP (3)	\$626,600	Various
Marshall Creek	2006	TCDP	\$247,790	ORCA
Mart	1993 - 1999	TCDP (3)	\$594,300	TDHCA
Matador	1982 - 1989	Various (5)	\$1,286,200	Various

**TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE**

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Mathis	2016	TCF - DRP	\$250,000	TDA
McGregor	1979 - 1981	CDBG (3)	\$1,500,000	HUD
McLean	2004	TCDP	\$250,000	ORCA
Meadow	1991	TCDP	\$228,500	TDHCA
Medina County	2014	TCF	\$400,000	TDA
Meridian	1977 - 1981	CDBG (4)	\$1,745,000	HUD
Miller's Cove	2011	TxCDBG	\$275,000	TDRA
Miller's Cove	2017	TxCDBG	\$275,000	TDA
Mineola	1984 - 1995	TCDP (3)	\$533,045	Various
Mineola	2011	TCF	\$545,130	TDA
Mineola	2014	TCF	\$515,000	TDA
Mineola	2015	TxCDBG	\$275,000	TDA
Mineola	2017	TCF	\$750,000	TDA
Moore Station	1976	CDBG	\$100,000	HUD
Morgan	1987 - 2003	Various (8)	\$1,947,996	Various
Morgan	2008	TxCDBG	\$250,000	ORCA
Morgan	2010	TxCDBG	\$215,950	TDRA
Morgan	2016	TxCDBG	\$223,250	TDA
Morton	1986 - 1998	Various (5)	\$1,031,926	Various
Motley Co.	1983 - 1987	TCDP (2)	\$281,000	Various
Mount Enterprise	1999 - 2003	TCDP (3)	\$750,000	Various
Mount Enterprise	2008	TxCDBG	\$250,000	ORCA
Mount Enterprise	2008	Disaster - Round 1	\$56,100	TDRA
Mount Enterprise	2012	TxCDBG	\$220,365	TDA
Mount Pleasant	1976 - 1977	CDBG (2)	\$400,000	HUD
Mount Vernon	1976 - 2003	Various (11)	\$2,999,907	Various
Mount Vernon	2010	TxCDBG	\$250,000	TDRA
Mount Vernon	2011	Safe Routes	\$546,698	TxDOT
Mount Vernon	2011	TCF	\$150,000	TDA
Mount Vernon	2014	TCF - Main Street	\$150,000	TDA
Mount Vernon	2017	TCF - Main Street	\$250,000	TDA
Mount Vernon	2018	TxCDBG	\$275,000	TDA

TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Murchison	1992 - 1997	TCDP (4)	\$865,000	TDHCA
Nacogdoches	1975 - 2004	Various (33)	\$17,976,717	Various
Navarro Co.	2001	TCDP	\$250,000	TDHCA
Navasota	1982 - 1989	Various (8)	\$1,552,739	Various
Nazareth	1990	TCDP	\$223,186	TDOC
New Boston	1976 - 2003	Various (16)	\$4,083,126	Various
New Boston	2006	TCDP	\$127,347	ORCA
New Boston	2010	TxCDBG	\$250,000	TDRA
New Boston	2014	TCF	\$750,000	TDA
New Boston	2014	TCF	\$600,000	TDA
New Deal	1986	TCDP	\$250,000	TDCA
New Summerfield	1990 - 1995	TCDP (2)	\$500,000	Various
New Summerfield	2007	HOME	\$312,000	TDHCA
New Summerfield	2008	Disaster - Round 1	\$498,876	TDRA
New Summerfield	2008	Disaster - Round 2 Phase 2	\$688,297	GLO
New Summerfield	2009	TxCDBG	\$250,000	TDRA
New Summerfield	2011	HOME - HRA	\$542,000	TDHCA
New Summerfield	2011	HOME - RSP	\$500,000	TDHCA
New Summerfield	2014	TxCDBG	\$275,000	TDA
Newton	1982	CDBG	\$429,000	HUD
Newton	2008	Disaster - Round 1	\$406,651	TDRA
Newton	2008	Disaster - Round 2 Phase 1	\$945,621	TDRA
Newton	2008	AFFH	\$3,750	GLO
Newton	2013	TCF - DRP	\$150,000	TDA
Newton Co.	2006	HOME	\$340,363	TDHCA
Newton Co.	2006	HOME	\$680,727	TDHCA
Newton Co.	2008	RITA DRS 0709	\$565,715	TDRA
Newton Co.	2008	Disaster - Round 1	\$2,043,005	TDRA
Newton Co.	2008	Disaster - Round 2 Phase 1	\$3,665,448	GLO
Newton Co.	2008	Disaster - Round 2 Phase 2	\$1,184,949	GLO
Newton Co.	2014	AFFH	\$24,000	GLO
Newton Co.	2016	TxCDBG-Disaster	\$91,610	TDA
Newton Co.	2018	TxCDBG-Disaster	\$35,000,000	GLO

TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Nolan Co.	1986	TCDP	\$300,000	TDCA
Olton	1984 - 1992	Various (6)	\$1,391,557	Various
Ore City	1995 - 2000	TCDP (2)	\$450,000	TDHCA
Ore City	2006	TCDP	\$250,000	ORCA
Ore City	2008	Disaster - Round 1	\$80,449	TDRA
Ore City	2011	TxCDBG	\$275,000	TDRA
Ore City	2011	HOME - RSP	\$320,000	TDHCA
Ore City	2012	HOME - HRA	\$500,000	TDHCA
Ore City	2014	HOME	\$500,000	TDHCA
Overton	1987 - 2005	Various (6)	\$1,581,933	Various
Overton	2011	TCF - DRP	\$150,000	TDA
Overton	2012	TxCDBG	\$275,000	TDA
Overton	2017	TxCDBG	\$275,000	TDA
Paducah	1985 - 1990	TCDP (4)	\$489,255	Various
Palestine	1976 - 2005	Various (22)	\$6,434,476	Various
Palestine	2008	HOME	\$390,000	TDHCA
Palestine	2010	HOME	\$344,552	TDHCA
Palestine	2010	TxCDBG	\$250,000	TDRA
Palestine	2013	TCF	\$750,000	TDA
Palestine	2013	HOME - RSP	\$500,000	TDHCA
Palestine	2015	TxCDBG	\$275,000	TDA
Palestine	2018	TCF - Main Street	\$250,000	TDA
Panola Co.	1994 - 1998	TCDP (2)	\$489,000	TDHCA
Payne Springs	2004	TCDP-STEP	\$261,000	ORCA
Payne Springs	2011	TxCDBG	\$275,000	TDRA
Payne Springs	2017	TxCDBG	\$205,500	TDA
Pecos	1981 - 1983	Various (2)	\$895,470	Various
Pilot Point	2006	HOME	\$286,000	TDHCA
Pilot Point	2008	HOME	\$156,000	TDHCA
Pine Forest	2008	Disaster - Round 1	\$290,584	TDRA
Pine Forest	2008	Disaster - Round 2 Phase 2	\$500,000	GLO
Pine Forest	2012	TxCDBG	\$236,884	TDA
Pine Forest	2016	TxCDBG	\$27,500	TDA
Pinehurst	2008	Disaster - Round 1	\$51,659	TDRA

TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Pittsburg	1978 - 2003	Various (12)	\$3,139,579	Various
Pittsburg	2006	TCDP	\$250,000	ORCA
Pittsburg	2007	TxCDBG-PCB	\$50,000	ORCA
Pittsburg	2008	TCF	\$682,800	ORCA
Pittsburg	2008	TxCDBG	\$250,000	ORCA
Pittsburg	2013	TxCDBG	\$275,000	TDA
Pittsburg	2018	TCF	\$567,200	TDA
Pittsburg	2018	TxCDBG	\$275,000	TDA
Plains	1984 - 1990	TCDP (4)	\$758,180	Various
Plainview	1975 - 1985	Various (8)	\$2,616,000	Various
Plainview	2007	HOME	\$312,000	TDHCA
Polk Co.	2006	HOME	\$340,363	TDHCA
Polk Co.	2006	HOME	\$680,727	TDHCA
Point Blank	2008	Disaster - Round 1	\$301,759	TDRA
Point Blank	2008	Disaster - Round 2 Phase 2	\$196,573	GLO
Point Blank	2016	TxCDBG	\$275,000	TDA
Port Arthur	2008	Disaster - Round 2 Phase 2	\$10,301,777	GLO
Quitman	2005	TCDP	\$250,000	ORCA
Quitman	2010	TxCDBG-UN	\$169,685	TDRA
Quitman	2011	TxCDBG	\$275,000	TDRA
Quitman	2019	TxCDBG	\$275,000	TDA
Ralls	1980	CDBG	\$188,331	HUD
Red Oak	1992 - 2002	Various (5)	\$1,244,275	Various
Redwater	1988 - 2000	Various (4)	\$1,037,170	Various
Redwater	2006	TCDP	\$250,000	ORCA
Redwater	2009	TxCDBG	\$250,000	TDRA
Redwater	2018	TxCDBG	\$275,000	TDA
Reeves Co.	1987	TCDP-DISASTER	\$449,000	TDOC
Reklaw	2014	TxCDBG	\$275,000	TDA
Richland	1993 - 2001	TCDP (2)	\$500,000	TDHCA
Roanoke	2008	TxCDBG	\$350,000	ORCA

TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Rochester	1988	TCDP-UN	\$400,000	TDOC
Roscoe	1985	TCDP	\$223,500	TDCA
Rosebud	1984 - 2002	Various (8)	\$2,179,775	Various
Rosebud	2007	TxCDBG-PCB	\$35,900	ORCA
Rose City	2008	Disaster - Round 1	\$723,321	TDRA
Rose City	2008	Disaster - Round 2 Phase 1	\$3,303,560	GLO
Rose City	2008	Disaster - Round 2 Phase 2	\$1,549,618	GLO
Rose City	2015	TxCDBG	\$275,000	TDA
Rusk	1976 - 2004	Various (14)	\$3,743,700	Various
Rusk	2007	HOME	\$312,000	TDHCA
Rusk	2008	Disaster - Round 1	\$127,394	TDRA
Rusk	2011	TxCDBG	\$275,000	TDRA
Rusk	2012	HOME - HRA	\$542,000	TDHCA
Rusk	2012	HOME - RSP	\$500,000	TDHCA
Rusk	2014	TCF - DRP	\$150,000	TDA
Rusk	2017	TxCDBG	\$275,000	TDA
Rusk Co.	1989 - 1998	Various (5)	\$1,252,630	Various
San Augustine Co.	1983	TCDP	\$165,000	TDCA
San Jacinto Co.	2006	HOME	\$340,363	TDHCA
San Jacinto Co.	2006	HOME	\$680,727	TDHCA
San Saba	1988	Various (2)	\$639,000	TDOC
Santa Anna	1985	TCDP	\$186,000	TDCA
Seagraves	1998 - 2003	TCDP (3)	\$1,050,000	Various
Seagraves	2007	TxCDBG	\$350,000	ORCA
Seagraves	2013	TCF - DRP	\$150,000	TDA
Seminole	1981 - 1992	Various (6)	\$1,776,960	Various
Seven Points	2009	TxCDBG	\$250,000	TDRA
Seven Points	2015	TxCDBG	\$275,000	TDA
Seymour	1984 - 1992	TCDP (6)	\$547,607	Various
Shelby Co.	1999	LPW	\$775,000	EDA

**TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE**

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Slaton	1994 - 2003	Various (7)	\$1,517,507	Various
Slaton	2007	HOME	\$312,000	TDHCA
Slaton	2009	TxCDBG	\$250,000	TDRA
Smith Co.	1991 - 2004	Various (9)	\$4,465,299	Various
Smith Co.	2011	TCF	\$368,600	TDA
Smith Co.	2016	TCF	\$750,000	TDA
Smith Co.	2018	TCF	\$850,000	TDA
Smyer	1996 - 2001	TCDP (3)	\$637,700	TDHCA
Smyer	2007	TxCDBG	\$250,000	ORCA
Snyder	1999 - 2004	TCDP (2)	\$500,000	Various
Snyder	2010	TxCDBG	\$250,000	TDRA
Sonora	1983 - 2005	TCDP (9)	\$1,403,980	Various
Sonora	2009	TxCDBG	\$200,000	TDRA
Sonora	2014	TxCDBG	\$200,000	TDA
Sour Lake	2008	Disaster - Round 1	\$576,989	TDRA
Sour Lake	2008	Disaster - Round 2 Phase 2	\$500,000	GLO
Spur	1980 - 1999	Various (10)	\$3,069,800	Various
Stamford	1979 - 2001	Various (13)	\$3,776,358	Various
Stephenville	2003	TCDP	\$150,080	ORCA
Stephenville	2009	TxCDBG	\$350,000	TDRA
Sudan	1981 - 2002	Various (7)	\$1,392,700	Various
Sulphur Springs	1979 - 1981	CDBG (3)	\$1,500,000	HUD
Sundown	1999 - 2004	Various (2)	\$458,000	Various
Sutton Co.	1984	TCDP	\$205,500	TDCA
Sweetwater	1982 - 1989	Various (6)	\$2,354,181	Various
Tahoka	1979 - 2005	Various (9)	\$3,929,130	Various
Tatum	1981	CDBG	\$205,000	HUD
Taylor Landing	2008	Disaster - Round 1	\$357,419	TDRA

TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE

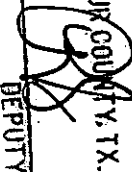
CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Taylor Landing	2008	Disaster - Round 2 Phase 2	\$500,000	GLO
Teague	1989 - 2003	Various (7)	\$1,779,025	Various
Teague	2008	HOME	\$390,000	TDHCA
Teague	2009	TxCDBG	\$250,000	TDRA
Teague	2019	TxCDBG	\$300,000	TDA
Temple	2003 - 2005	Various (4)	\$1,649,879	Various
Temple	2006	CDBG	\$524,380	HUD
Temple	2007	CDBG	\$524,136	HUD
Temple	2008	CDBG	\$503,239	HUD
Temple	2008	HOME	\$390,000	TDHCA
Temple	2009	CDBG	\$515,539	HUD
Temple	2010	CDBG	\$559,603	HUD
Temple	2010	Consolidated Plan		
Tenaha	1997	TCF	\$535,000	TDED
TSRA	2000	TXDOT	\$1,653,620	TXDOT
TSRA	2009	TXDOT (3)	\$10,000,000	TXDOT
Timpson	2008	Disaster - Round 1	\$33,033	TDRA
Timpson	2008	Disaster - Round 2 Phase 2	\$214,866	GLO
Tool	2010	TxCDBG	\$250,000	TDRA
Tool	2016	TxCDBG	\$275,000	TDA
Troup	1975 - 2005	Various (12)	\$2,570,502	Various
Troup	2008	Disaster - Round 1	\$247,190	TDRA
Troup	2011	TxCDBG	\$275,000	TDRA
Troup	2012	HOME -HRA	\$542,000	TDHCA
Troup	2013	HOME - RSP	\$500,000	TDHCA
Troup	2015	TCF - DRP	\$150,000	TDA
Troup	2015	HOME	\$170,000	TDHCA
Troup	2017	TxCDBG	\$275,000	TDA
Troup	2018	TCF - DRP	\$250,000	TDA
Tyler Co.	2006	HOME	\$340,363	TDHCA
Tyler Co.	2006	HOME	\$680,727	TDHCA
Upshur Co.	1987 - 2001	Various (6)	\$2,582,450	Various
Upshur Co.	2018	TxCDBG - STEP	\$347,497	TDA
Van	1993 - 1995	Various (2)	\$354,000	TDHCA
Van Zandt Co.	1986 - 2004	Various (7)	\$1,861,062	Various

TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Van Zandt Co.	2010	TxCDBG-DR	\$350,000	TDRA
Van Zandt Co.	2016	TxCDBG-DR	\$350,000	TDA
Vidor	2008	Disaster - Round 2 Phase 1	\$7,094,004	TDRA
Vidor	2008	Disaster - Round 2 Phase 2	\$2,061,279	GLO
Vidor	2014	AFFH	\$49,000	GLO
Vidor	2016	TxCDBG	\$275,000	TDA
Vidor	2017	TxCDBG	\$275,000	TDA
Walker County	2008	Disater Round 2 Phase 2	\$305,716	GLO
Warren City	1992	TCDP	\$250,000	TDHCA
Warren City	2012	TxCDBG	\$275,000	TDA
Wellman	1990 - 2001	TCDP (2)	\$500,000	Various
West Orange	2009	Disaster - Round 2 Phase 2	\$1,144,536	GLO
West Orange	2011	TxCDBG	\$275,000	TDA
West Orange	2014	TxCDBG	\$275,000	TDA
West Orange	2016	TxCDBG	\$275,000	TDA
West Orange	2018	TxCDBG	\$275,000	TDA
West Orange	2019	TxCDBG	\$275,000	TDA
West Tawakoni	2001 - 2003	Various (3)	\$629,550	Various
West Tawakoni	2006	TCDP	\$250,000	ORCA
West Tawakoni	2016	TxCDBG	\$275,000	TDA
West Tawakoni	2018	TxCDBG	\$275,000	TDA
Wharton	1986 - 1991	Various (4)	\$1,339,090	Various
Wharton Co.	1991	TCDP-DISASTER	\$400,000	TDHCA
White Oak	1999	HOME	\$208,000	TDHCA
Whitehouse	1990 - 2005	TCDP (2)	\$500,000	Various
Whitehouse	2006	Fire Act Grant	\$121,275	AFG
Wills Point	1977 - 2004	Various (14)	\$4,605,860	Various
Wills Point	2010	TxCDBG	\$250,000	TDRA
Wills Point	2015	TxCDBG	\$275,000	TDA
Winnsboro	2002 - 2005	Various (3)	\$689,530	Various
Winnsboro	2007	TxCDBG	\$250,000	ORCA
Winnsboro	2008	TCF	\$150,000	TDRA

**TRAYLOR AND ASSOCIATES, INC.
GRANT MANAGEMENT EXPERIENCE**

CLIENT	YEAR	GRANT PROGRAM	AMOUNT	AGENCY
Winnsboro	2014	TxCDBG	\$275,000	TDA
Winnsboro	2018	TCF-Main Street	\$250,000	TDA
Winona	1990	TCDP	\$215,800	TDOC
Winona	2008	Disaster - Round 1	\$57,229	TDRA
Winona	2009	TxCDBG - ARRA	\$303,017	TDRA
Winona	2016	TxCDBG	\$275,000	TDA
Wood Co.	1998 - 2003	Various (5)	\$2,099,300	Various
Wortham	1992 - 2004	Various (7)	\$1,760,000	Various
Wortham	2006	TCDP	\$250,000	ORCA
Wortham	2008	TxCDBG	\$250,000	ORCA
Wortham	2009	HOME	\$390,000	TDHCA
Wortham	2010	HOME - RSP	\$500,000	TDHCA
Wortham	2010	TxCDBG-DR	\$123,750	TDRA
Wortham	2014	TCF - DRP	\$150,000	TDA

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TERRI ROSS
COUNTY CLERK
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